

Greater Ohio Showmen's Association

Board Meeting February 15, 2018 Rhodes Center

- I. **Call to order at 10:00 a.m. by David Drake, President.**
Pledge of Allegiance delivered by Mike Ray.

- II. **Members present:** David Drake, Bill Sterling, Lori Freiling, Mike Tedrick, Doug Guinsler, Jasmine Otterbacher, Russell Clements, Randy Kissel, Al Bozich, Louie Pilati, Mike Tedrick, Mike Ray, Drew Kissel, Brian Linville, and Brandy Daniels. Absent: Tim Lisko (Excused-Attending ASTM in NOLA on behalf of the GOSA).
Guests: Mike Vartorella (Department of Agriculture), Eric German (German Group), Rob Aquista & John Richter (Department of Health), and Casey White (GOSA Member).
Motion to approve minutes of the December 2017 meeting by Doug Guinsler.
Second: Al Bozich. Motion passes.
The president notes for the record that the January 2018 meeting was cancelled.

- III. **Correspondence:** The secretary shared recent periodicals, letters, cards.

- IV. **Financial Report:** Secretary/treasurer updated the financials through current deposits and bills paid to date (attached). She also reiterated the requirement to collect tax id information before prizes are distributed in order to meet IRS requirements.
Motion to approve current financial reports by Al Bozich.
Second: Louis Pilati. Motion passes.
Motion to approve payment of convention bill to OFMA for \$6,403.83 by Bill Sterling. Second: Lori Freiling. Motion passes.

- V. **Presentation on Ride Safety Public Relations Campaign:**
David Drake noted that the GOSA officers and OFMA have already been working together on a proactive and aggressive campaign to address public concerns over ride safety. He noted that the ASTM, CPSC, et al have prioritized creation of new directives in this matter at the insistence of the OABA.
Eric German recommends the fair boards and managers in each county to connect with local media outlets 45-60 days prior to events. The focus is to reiterate the importance of the agricultural societies and fairs and festival events, and their impact on tourism and local economies. Mr. German recommends providing a media toolkit in print and digital format which includes a fact sheet with main talking points and a video (using an existing OABA video as a template). A press release will also be distributed to the Ohio PR Newswire. He is working with appropriate organizations and corporations to collaborate most effectively on this campaign, as well as with individual fairs and festivals to create appropriate procedures for dealing with the media in the event of future incidents. It is important to be in front of the media on this issue as well as all players to be familiar with the same talking points. The GOSA will create a tab on the GOSA website so that this information is readily available to all members.
Mr. German anticipates that this campaign will cost approximately \$15,000.00 total shared among the OFEA, OFMA, and GOSA.
Mike Vartorella shared some changes that he anticipated would occur before the 2018 season begins and asked for understanding and patience through the process. This information should be ready to share at the OFMA spring meetings. He recommends that ride owners read and study service bulletins, as well. The State of Ohio exceeds compliance with ASTM standards already.
Al Bozich recommended that the Department of Agriculture include information in the media packets that addresses what the state authorities are doing to address and improve ride safety. He reiterated the need for the fair boards and festival organizers as well as companies, concessionaires, and ride operators to be proactive and consistent in message with the media to best serve the public and the industry at large.

Motion to hire the German Group to create a ride safety public relations campaign as outlined above not to exceed \$25,000.00 (includes costs to overrun the program as needed to create a new video and extend proposal to employ Eric German as a GOSA spokesperson) by Bill Sterling. Second: Jasmine Otterbacher. Motion passes.

VI. Motion to approve A2Z Sanitation, Bill Carpenter, COSI, Brian Foegen, Geauga County Fair, Lucas Co. Ag. Society, Joseph Nicolais, Callie Pfile, Carol Price, Julie & Richard Sanders, Martin Stallsmith, and Tom Stuck as new members with the application for Jessica Stine/Prime Time Amusements tabled to the March GOSA meeting pending approval by the OFMA at their February 28, 2018 meeting by Russell Clements. Second: Drew Kissel. Motion passes.

VII. Legislative Report: Amanda Sines presented the legislative and PAC report (see attached). She requested the board reapprove Al Bozich to continue on the PAC board. The board approved Lori Freiling to take the PAC board seat vacated by Jeff Otterbacher.

VIII. Committee Reports

A. Budget & Audit: The secretary shared a proposed budget for FY2017-2018. She would like to focus on it more this year so that it can be presented at the 2019 annual meeting. David Drake reported that the \$52,500 CD expired and is in the grace period to move it. He recommends that we find a higher interest rate and relocate the CD if possible.

Motion to cash out the CD and place in the Huntington Savings Account until a location with a better interest rate is found by Lori Freiling. Second: Louis Pilati. Motion passes.

B. Convention: The secretary shared the final bill from convention shared with the OFMA.

C. Flowers: The secretary requests that members communicate life events to appropriate recognition can be made in a timely manner.

D. Health & Sanitation: Mike Tedrick met this morning with the Central Ohio Food Truck Association.

E. Historian: Jeff Otterbacher will reapply for the Gooding marker.

F. Membership: Lori Freiling reported that the stamp game went well and created interest in membership as well. She has plans to canvass the trade show more aggressively in 2019. She also gave an update on the 2018 cruise (75 attended), and noted that they are already planning the 2020 trip. Lori reported that there are 33 new members. She will continue to work on the new brochure, also.

G. Nominating & Awards: Randy Kissel noted that the plaques are running out of space and need to be updated or changed to continue placing donation plates.

Fair Director, Fair Secretary, Concession Manager, and Festival of the Year awards to be presented at OFMA spring dinners were selected.

H. Publications & Media

1. Newsletter: Brian Linville reported that the February newsletter deadline is Tuesday, February 20, 2018.

2. Yearbook: Al Bozich reported that he and the secretary met with West Camp Press yesterday (February 14, 2018). They reviewed a finished product proof. He is working to finalize the 2019 calendar and reach out to all the folks who have not paid for their ads. Al also inquired with the board about raising ad prices for advertising in the book. He feels that because the yearbook supports itself, ad prices should remain the same. Jasmine Otterbacher added that next year's bowling party will be in Marion in 2019. She is finalizing those details to get into the yearbook. Al also reviewed 2018 jamborees.

3. Website: The secretary is working to update the site and create the index for the member online listing. Mike Tedrick inquired if we could add photos to those member listings. The secretary will inquire with the web designer about this, also as a possible revenue stream to support the website.

Motion to update the website to mobile responsive for \$341.25 by Doug Guinsler. Second: Jasmine Otterbacher. Motion passes.

- I. Tickets:** Russell Clements reported that all tickets are ready for distribution. He thanked Jasmine Otterbacher for sorting and doing all of the administrative work on the tickets.

IX. Old Business

- A. Clarification to Constitution:** Jasmine Otterbacher recommends tabling new changes to a later meeting. Bill Sterling would like substantive changes to be separated from grammar and spelling, and other clarification changes. He voiced this concern before and during the annual meeting. Bill would recommend that the board present these as separate items for vote in future meetings.
- B. Branding & Marketing:** The board discussed the outstanding “In the Book” promotion. Mike Ray will reach out to Jeff Otterbacher and Kevin Pope to determine their vision so that the board can continue working on this project. The new domain name BookOhio will also point to the new member directory so that it is easy to refer people rather than using a GOSA website subdomain (currently pointing at GOSA main page).
David Drake reviewed the marketing plan list.
- C. Goals:** David Drake asked the board to review both the marketing plan and the goals lists, and send ideas, changes, and updates to the secretary.

X. New Business

- A. Committees:** David Drake will check with members if they would like to continue serving on various committees before it is published in the 2018 yearbook. He asks that everyone review their seats, as well. David would like to see committees working between meetings as they are intended.
- B. Hit the Road Party:** Louis Pilati shared that the party will be on St. Patrick’s Day. Hotels are far removed from his location, so he’s not booking a block of rooms. Attendees may choose to camp at the location. Mike Tedrick donated seed money, and Atlantic Foods will be donating food as well. Casey White is donating a photo booth for the evening.
- C. Meeting Locations:** April 10, 2018 meeting will be at the Rhodes Center. Item is CLOSED.
- D. Fire Code Changes:** Amanda highlighted multiple changes to the fire codes instituted in December 2017. She also included a business impact analysis conducted by CSI. These code changes were instituted without input from any individuals and groups in the industry. The board reviewed these changes and expressed concerns over several items. Amanda noted that these codes are available at <http://codes.ohio.gov/oac/1301:7-7-03v1>. The board requests that members send comments to Amanda at Government Advantage Group: Amanda@Gov-Advantage.com or call 614-221-7157.
- E. Review Membership List (Unpaid/Drops):** The secretary asks members to reach out to those with unpaid dues and ads and let them know they must pay by February 25, 2018 or be dropped from the 2018 yearbook.

XI. Adjournment

Next Meeting: Thursday, March 15, 2018 at Rhodes Center
April: Tuesday, April 10, 2018 at Rhodes Center
May: Tuesday, May 8, 2018 at Rhodes Center

Motion to adjourn meeting at 4:15 p.m. by Randy Kissel.

Second: Jasmine Otterbacher. Motion passes.

Greater Ohio Showmen's Association
Profit & Loss Detail
December 2017

Date	Num	Name	Memo	Paid Amount
Ordinary Income/Expense				
Income				
General Income				
Investment Dividends, Interest				
12/01/2017	2018-04		November 2017	175.32
12/31/2017	2018-05		December 2017	36.54
Total Investment Dividends, Interest				211.86
Membership Dues				
12/06/2017	2017-232	Lisko Jr., Steve		100.00
12/06/2017	2017-233	Lisko Sr., Steve		100.00
12/06/2017	2017-234	Bleachers on the Go		100.00
12/06/2017	2017-235	Tedrick, Renee		100.00
12/06/2017	2017-236	Cortelletti, Todd		100.00
12/06/2017	2017-237	Rader, Jessica		50.00
12/06/2017	2017-239	Davis, Carolyn		100.00
12/06/2017	2017-240	Morlock, Carey		100.00
12/06/2017	2017-241	RossCounty		100.00
12/06/2017	2017-242	Bush, John Robert		100.00
12/06/2017	2017-243	Reichelderfer, David		100.00
12/06/2017	2018-012	Lisko Sr., Steve	Overpaid 2018 Dues (Direct and via OFMA)	-100.00
12/06/2017	2018-013	Bleachers on the Go	Overpaid 2018 Dues (Direct and via OFMA)	-100.00
12/06/2017	2018-014	1st Choice Portable Staging	Overpaid 2018 Dues (Direct and via OFMA)	-100.00
12/06/2017	2017-266	Rader, Heath		100.00
12/14/2017	2017-245	Bennett, Troy		100.00
12/18/2017	2017-316	Foegen, Brian		100.00
12/20/2017	2017-246	Crager, Timothy		100.00
12/20/2017	2017-248	Freiling, Lori		100.00
12/20/2017	2017-250	Merritt, Bill		100.00
12/20/2017	2017-251	Otterbacher, Jim	Paid Twice	100.00
12/20/2017	2017-252	Bohlander, Gary	Overpaid 2018 Dues (Direct and via OFMA)	100.00
12/20/2017	2017-253	Burton, Benjamin		100.00
12/20/2017	2017-254	Block, Edward		40.00
12/20/2017	2017-255	Bidlack, Todd		100.00
12/20/2017	2017-256	Otterbacher, Jim		100.00
12/20/2017	2017-257	Peterman, DG		100.00
12/20/2017	2017-258	Woods, Denise		100.00
12/20/2017	2017-259	Woods III, Jack		100.00
12/20/2017	2017-260	Prowant, Jeff		100.00
12/20/2017	2017-263	Hassinger, Barry		100.00
12/22/2017	2018-016	Bohlander, Gary	Overpaid 2018 Dues (Direct and via OFMA)	-100.00
12/22/2017	2018-017	Otterbacher, Jim	Overpaid 2018 Dues (Direct and via OFMA)	-100.00
12/27/2017	2017-315	Geauga County Fair		100.00
12/31/2017	2017-313	Sanders, Julie		50.00
12/31/2017	2017-314	Sanders, Richard		100.00
Total Membership Dues				2,440.00

Greater Ohio Showmen's Association
Profit & Loss Detail
December 2017

Date	Num	Name	Memo	Paid Amount
Total General Income				2,651.86
Program Services Income				
Gala Super Raffle (OFMA)				
12/20/2017	\$400 Cash		David Drake	400.00
12/20/2017	6438		Deposit	100.00
12/20/2017	12020		Deposit	200.00
12/20/2017	\$3600 Cash		Deposit	3,600.00
Total Gala Super Raffle (OFMA)				4,300.00
Memorial Donations				
12/20/2017	1490		James & Patricia Byrd IMO Lois Gallapoo, IHO Dave Gallapoo	500.00
Total Memorial Donations				500.00
Newsletter Advertising				
12/05/2017	2018-001	Berk	2017/2018 Newsletter Advertising.	330.00
Total Newsletter Advertising				330.00
Scholarship Donations				
12/06/2017	1548		COFRS/Cindra Jones IMO Al Pocock	1,000.00
12/20/2017	3367		Al & Kim Bozich IMO Al Pocock	200.00
12/20/2017	9294		Ward & Stephanie Trainor IMO Al Pocock	25.00
12/20/2017	1152		Marilyn Pocock-Embrey IMO Al Pocock	50.00
Total Scholarship Donations				1,275.00
Survival Kits (Legislative)				
12/06/2017			Geauga County	750.00
12/20/2017	\$825 Cash		Jasmine Otterbacher - Wellington	825.00
12/28/2017	Card	TicketPrinting.com	Tickets for 2018	-146.05
Total Survival Kits (Legislative)				1,428.95
Yankee Candle (Events/Outings)				
12/01/2017	Card	UPS	Shipping	-18.31
12/01/2017	Card	UPS	Shipping	-16.23
12/06/2017	30445		Company Disbursement	820.20
Total Yankee Candle (Events/Outings)				785.66
Yearbook				
12/06/2017	2017-235	Tedrick, Renee		100.00
12/06/2017	2017-235	Tedrick, Renee		6.00
12/06/2017	2017-239	Davis, Carolyn		100.00
12/06/2017	2017-240	Morlock, Carey		9.00
12/20/2017	2017-028	Otterbacher, Jasmine	Refund for Print of Half Page.	-100.00
12/20/2017	2017-246	Crager, Timothy		6.00
12/20/2017	2018-015	Otterbacher, Jasmine		95.69
12/20/2017	2018-015	Otterbacher, Jasmine		104.31

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Profit & Loss Detail
December 2017

Date	Num	Name	Memo	Paid Amount
12/20/2017	2018-015	Otterbacher, Jasmine		4.31
12/20/2017	2018-015	Otterbacher, Jasmine		4.69
12/20/2017	2017-247	Drake, David		300.00
12/20/2017	2017-248	Freiling, Lori		3.00
12/20/2017	2017-249	Freiling, Matt		15.00
12/20/2017	2017-256	Otterbacher, Jim		200.00
12/20/2017	2017-261	Prowant, Jeff		200.00
12/20/2017	2017-262	Stanley, Vera		3.00
12/20/2017	2017-263	Hassinger, Barry		9.00
12/20/2017	2017-264	Otterbacher, Penny		200.00
12/20/2017	2017-264	Otterbacher, Penny		12.00
Total Yearbook				1,272.00
Total Program Services Income				9,891.61
Total Income				12,543.47
Gross Profit				12,543.47
Expense				
General Expenses				
Administrative Expenses				
Cellular Phone Service				
12/06/2017	Card	Verizon	Current Month	56.85
Total Cellular Phone Service				56.85
Computer Software				
12/01/2017	Card	Microsoft	Office 365 for Nonprofits	8.85
Total Computer Software				8.85
Postage & Mailing				
12/12/2017	Card	USPS	Stamps	49.00
12/15/2017	Card	USPS	Stamps	102.90
12/26/2017	Card	USPS	Ag Letter	3.35
Total Postage & Mailing				155.25
Secretary & Treasurer Services				
12/06/2017	BP	Brandy Daniels	November 2017	1,000.00
Total Secretary & Treasurer Services				1,000.00
Total Administrative Expenses				1,220.95
Operational Expenses				
Advertising				
12/22/2017	BP	R Kissel	Prize for OFEA Convention	254.84

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Profit & Loss Detail
December 2017

Date	Num	Name	Memo	Paid Amount
		Total Advertising		254.84
		Board Meetings		
12/22/2017	BP	Catering by Cox	December Lunch	334.80
		Total Board Meetings		334.80
		Storage & Preservation		
12/03/2017	Card	Public Storage	Rental	112.05
		Total Storage & Preservation		112.05
		Total Operational Expenses		701.69
		Total General Expenses		1,922.64
		Program Services Expenses		
		Convention (OFMA)		
12/11/2017	Card	Amazon	Better Projectors	859.98
12/14/2017	Card	Amazon	Projectors and Screens (Returned Projectors Jan 18)	316.96
12/21/2017	Card	Staples	Envelope Game Supplies	69.85
12/22/2017	BP	Fair Publishing	50/50 Tickets	317.66
		Total Convention (OFMA)		1,564.45
		Death Benefits		
12/06/2017	2913	Lori Hand	Jane MacDonald	1,000.00
		Total Death Benefits		1,000.00
		Lobbying Services		
12/06/2017	BP	Government Advantage Group		800.00
		Total Lobbying Services		800.00
		Newsletter		
12/22/2017	Card	UPS Store	December/PreConvention 2017	450.00
12/22/2017	Card	USPS	Mail December Newsletter	16.97
		Total Newsletter		466.97
		Total Program Services Expenses		3,831.42
		Total Expense		5,754.06
		Net Ordinary Income		6,789.41
		Net Income		6,789.41

Greater Ohio Showmen's Association
Balance Sheet
As of February 14, 2018

	<u>Feb 14, 18</u>
ASSETS	
Current Assets	
Checking/Savings	
General Fund	42,525.19
Legislative Fund	14,252.93
PayPal	1,848.52
Savings & Designated Funds	
General Funds Holding	48,978.27
GOSA 75th Anniversary	2,250.00
Life Memberships	17,500.00
Memorial Fund	2,500.00
Mike Callif Youth Fund	900.00
Outings & Events	159.00
Total Savings & Designated Funds	<u>72,287.27</u>
Scholarship Money Market Accts.	
Rupert Otterbacher Memorial	35,631.64
Sonny Kissel Memorial	44,799.25
Total Scholarship Money Market Accts.	<u>80,430.89</u>
Total Checking/Savings	<u>211,344.80</u>
Total Current Assets	<u>211,344.80</u>
Other Assets	
CD - Horse Scholarship (Vinton)	11,000.00
CD - Lifetime Membership (Comm)	52,500.00
Market Investment Account	50,525.07
Total Other Assets	<u>114,025.07</u>
TOTAL ASSETS	<u><u>325,369.87</u></u>
LIABILITIES & EQUITY	
Equity	<u>325,369.87</u>
TOTAL LIABILITIES & EQUITY	<u><u>325,369.87</u></u>

Greater Ohio Showmen's Association
Profit & Loss Detail
January 2018

Date	Num	Name	Memo	Paid Amount
Ordinary Income/Expense				
Income				
General Income				
Gala 50/50 Raffle				
01/06/2018			\$40 Square	40.00
01/08/2018	\$3643 Cash		25% Share	3,643.00
Total Gala 50/50 Raffle				3,683.00
Membership Dues				
01/04/2018	2017-265	Ray, Mike		100.00
01/04/2018	2017-267	Duda, Amy		100.00
01/04/2018	2017-268	Redmond, Katie		100.00
01/04/2018	2017-269	Bates, Dustin		100.00
01/04/2018	2017-271	Kissel, Drew		100.00
01/04/2018	2017-273	Kissel, Nick		100.00
01/04/2018	2017-274	Bush, Patricia		100.00
01/04/2018	2017-275	Destefano, Steve		100.00
01/04/2018	2017-276	Esbenshade, Gene		50.00
01/04/2018	2017-277	Otterbacher, Amy		100.00
01/04/2018	2017-279	Esbenshade, Joni		100.00
01/04/2018	2017-281	Kissel Engler, Karmi		100.00
01/04/2018	2017-282	Otterbacher-Tighe, Lisa		100.00
01/04/2018	2017-283	Otanicar, Dan		100.00
01/04/2018	2017-284	Anderson, Shane		100.00
01/04/2018	2017-285	Otterbacher, Marguerite		100.00
01/04/2018	2017-287	Sipe, Todd		100.00
01/04/2018	2017-288	Govt Advantage		100.00
01/05/2018	2017-289	Bush, Susan		100.00
01/05/2018	2017-289	Bush, Susan		-80.00
01/05/2018	2017-290	Stuck, Tom		100.00
01/05/2018	2017-291	Phillips, Steve		100.00
01/05/2018	2017-292	Chicketti, Ed		50.00
01/05/2018	2017-293	Chicketti, Karen		100.00
01/05/2018	2017-294	Rader, Steve		100.00
01/05/2018	2017-295	Miller, David		100.00
01/05/2018	2017-296	Bush, Leeanne		100.00
01/05/2018	2017-297	Stine, Amanda		100.00
01/05/2018	2017-298	Nicolais, Joseph		100.00
01/05/2018	2017-299	Pfile, Missy		100.00
01/05/2018	2017-300	Pfile, Callie		100.00
01/05/2018	2017-301	Burbach, Steve		100.00
01/05/2018	2017-302	Kowatch, Scott		100.00
01/06/2018	2017-303	Goodwin, Jay		100.00
01/06/2018	2017-304	Purcell, Scott		100.00
01/06/2018	2017-306	Beres, Chris		100.00
01/06/2018	2017-334	A2ZSanitation		100.00
01/08/2018	2018-031	Chain, Keith		100.00
01/08/2018	2017-320	Carpenter, Bill		100.00

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Profit & Loss Detail
January 2018

Date	Num	Name	Memo	Paid Amount
01/08/2018	2017-321	Price, Carol		100.00
01/10/2018	2017-317	Ta, Vina		100.00
01/11/2018	2017-310	Ray, Amanda		100.00
01/11/2018	2017-311	Endsley, Jenny		100.00
01/11/2018	2017-312	Endsley, Robert		100.00
01/14/2018	2017-319	Blois, Nick D.		100.00
01/24/2018	2017-322	Gercar, Jeannie		100.00
01/24/2018	2017-323	MuskingumCounty		100.00
01/24/2018	2017-324	Zaker, Cindy		100.00
01/24/2018	2017-325	Boyer, Roger		100.00
01/24/2018	2017-326	Kuzma, Ryan		100.00
01/24/2018	2017-327	Westfall, Bruce		100.00
01/24/2018	2017-328	Woods, Rosemary		40.00
01/24/2018	2017-329	Crumpler, Arlene		40.00
01/24/2018	2017-330	Crumpler, Dean		100.00
01/24/2018	2017-331	Hulbert, Trent		100.00
01/24/2018	2017-332	Hayes, Albert		100.00
01/24/2018	2017-333	Steiner, Richard		100.00
Total Membership Dues				5,300.00
OFMA Dues (Pass Thru)				
01/06/2018	2017-303	Goodwin, Jay		100.00
01/06/2018	2937	OFMA	Jay Goodwin	-100.00
01/14/2018	2017-319	Blois, Nick D.		100.00
01/23/2018	BP	OFMA	Nick D. Blois	-100.00
Total OFMA Dues (Pass Thru)				0.00
Total General Income				8,983.00
Program Services Income				
Fall Round Up (Scholarship)				
01/22/2018	BP	Lake Erie Graphics	Fall Round Up Tickets	-435.24
Total Fall Round Up (Scholarship)				-435.24
Gala Super Raffle (OFMA)				
01/04/2018	\$300 Cash		Al Bozich	300.00
01/04/2018	\$100 Cash		Randy Kissel	100.00
01/04/2018	\$200 Cash		Doug Guinsler	200.00
01/04/2018	\$400 Cash		Jeff Otterbacher	400.00
01/04/2018	\$100 Cash		Lori Freiling	100.00
01/04/2018	\$500 Cash		David Drake	500.00
01/04/2018	\$100 Cash		Tim Lisko	100.00
01/04/2018	1078		Tim Lisko	100.00
01/04/2018	\$200 Cash		Randy Kissel	200.00
01/04/2018	\$100 Cash		Lori Freiling	100.00
01/04/2018	\$100 Cash		Jo Ellen Albanese	100.00
01/04/2018	\$600 Cash		Al Bozich	600.00
01/04/2018	\$200 Cash		Doug Guinsler	200.00

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Profit & Loss Detail
January 2018

Date	Num	Name	Memo	Paid Amount
01/04/2018	1509		Doug Guinsler	100.00
01/04/2018	\$200 Cash		Jeff Otterbacher	200.00
01/04/2018	\$1000 Cash		Susie Bush	1,000.00
01/04/2018	2207		Susie Bush	100.00
01/04/2018	\$1100 Cash		Carmi Kissel-Engler	1,100.00
01/04/2018	\$600 Cash		Jo Ellen Albanese	600.00
01/04/2018	4004		Jo Ellen Albanese	100.00
01/04/2018	\$200 Cash		Mike Tedrick	200.00
01/04/2018	1789		Mike Tedrick	100.00
01/06/2018	\$300 Cash		Mike Tedrick	300.00
01/06/2018	\$200 Cash		Andy Pocock	200.00
01/06/2018	\$100 Cash		David Drake	100.00
01/06/2018	2073		Lori Freiling	100.00
01/06/2018	\$500 Cash		Lori Freiling	500.00
01/06/2018	\$400 Cash		Deposit	400.00
01/06/2018	2938	S. Delbrugge	Prize Payout	-500.00
01/06/2018	2939	L. Pilati	Prize Payout	-100.00
01/06/2018	2940	D. Cubbison	Prize Payout	-100.00
01/06/2018	2941	J. Wade	Prize Payout	-100.00
01/06/2018	2942	L. Liller	Prize Payout	-100.00
01/06/2018	2944	R. Wampler	VOID: Prize Payout	0.00
01/06/2018	2945	Kevin Wampler	Prize Payout (1099 Received)	-2,000.00
01/06/2018	2946	A. Albanese	Prize Payout (1099 Received)	-1,000.00
01/06/2018	2947	E Hunt	VOID: Prize Payout	0.00
01/06/2018	2948	E Hunt	Prize Payout	-100.00
01/06/2018	2949	A Carpee	Prize Payout	-100.00
01/06/2018	2950	N Albanese	Prize Payout	-100.00
01/06/2018	2951	C Bolander	Prize Payout	-500.00
01/06/2018	2952	F McGee	Prize Payout	-100.00
01/06/2018	2953	D Bates	Prize Payout	-100.00
01/06/2018	2954	Tee Shirt Factory	Prize Payout	-100.00
01/06/2018	2955	J Gercar	VOID: Prize Payout	0.00
01/22/2018	BP	Lake Erie Graphics	2019 Gala Super Raffle Tickets	-424.44
01/24/2018	2956	J Gercar	Grand Prize Winner	-10,000.00
Total Gala Super Raffle (OFMA)				-7,324.44
Scholarship Donations				
01/06/2018	\$100 Cash		Jasmine Otterbacher IMO Al Pocock (Otterbacher)	100.00
01/06/2018	\$50 Cash		Karen Bates IMO Al Pocock (Otterbacher)	50.00
01/24/2018	35021		Kissel (Anderson Automatic, Kaleb Am)	30.00
Total Scholarship Donations				180.00
Survival Kits (Legislative)				
01/04/2018	\$1400 Cash		Carmi Kissel-Engler	1,400.00
01/06/2018			Convention Survival Kit	1,137.00
Total Survival Kits (Legislative)				2,537.00

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Greater Ohio Showmen's Association
Profit & Loss Detail
January 2018

Date	Num	Name	Memo	Paid Amount
Yankee Candle (Events/Outings)				
01/24/2018	39871		Deposit	2.59
Total Yankee Candle (Events/Outings)				2.59
Yearbook				
01/04/2018	2017-267	Duda, Amy		300.00
01/04/2018	2017-267	Duda, Amy		18.00
01/04/2018	2017-270	Bates, Karen		200.00
01/04/2018	2017-271	Kissel, Drew		9.00
01/04/2018	2017-272	White, Casey		3.00
01/04/2018	2017-275	Destefano, Steve		3.00
01/04/2018	2017-277	Otterbacher, Amy		3.00
01/04/2018	2017-278	Otterbacher, Kurt		200.00
01/04/2018	2017-278	Otterbacher, Kurt		6.00
01/04/2018	2017-279	Esbenshade, Joni		6.00
01/04/2018	2017-280	Kissel, Barbara		300.00
01/04/2018	2017-282	Otterbacher-Tighe, Lisa		6.00
01/04/2018	2017-285	Otterbacher, Marguerite		3.00
01/04/2018	2017-286	ShelbyCounty		125.00
01/05/2018	2017-289	Bush, Susan		12.00
01/05/2018	2017-291	Phillips, Steve		6.00
01/05/2018	2017-299	Pfile, Missy		12.00
01/05/2018	2017-302	Kowatch, Scott		200.00
01/05/2018	2017-302	Kowatch, Scott		9.00
01/06/2018	2017-303	Goodwin, Jay		15.00
01/06/2018	2017-304	Purcell, Scott		100.00
01/06/2018	2017-305	Bates, Geary		300.00
01/06/2018	2017-306	Beres, Chris		3.00
01/06/2018	2017-307	Bortner, Tim		3.00
01/11/2018	2017-312	Endsley, Robert		24.00
01/24/2018	2017-322	Gercar, Jeannie		9.00
01/24/2018	2017-324	Zaker, Cindy		12.00
01/24/2018	2017-326	Kuzma, Ryan		200.00
01/24/2018	2017-326	Kuzma, Ryan		9.00
01/24/2018	2017-327	Westfall, Bruce		200.00
01/24/2018	2017-331	Hulbert, Trent		15.00
Total Yearbook				2,311.00
Total Program Services Income				-2,729.09
Total Income				6,253.91
Gross Profit				6,253.91
Expense				
General Expenses				
Administrative Expenses				
Bank Service Charges				

Greater Ohio Showmen's Association
Profit & Loss Detail
January 2018

Date	Num	Name	Memo	Paid Amount
01/31/2018	Card	Square	Square Fees January 2018	34.07
		Total Bank Service Charges		34.07
Cellular Phone Service				
01/05/2018	Card	Verizon	Current Month	56.85
		Total Cellular Phone Service		56.85
Computer Software				
01/02/2018	Card	Microsoft	Office 365 for Nonprofits	8.85
01/06/2018	\$150 Cash		Purchase of Gala Computer (Andy Pocock)	-150.00
01/30/2018	Card	Microsoft	Office 365 for Nonprofits	8.85
		Total Computer Software		-132.30
Office Supplies				
01/03/2018	Card	OfficeMax	Printer Ink	192.06
		Total Office Supplies		192.06
Postage & Mailing				
01/09/2018	Card	Post Office	Ag Letter	3.00
01/27/2018	Card	Post Office	Stamps	50.00
		Total Postage & Mailing		53.00
Secretary & Treasurer Services				
01/05/2018	BP	Brandy Daniels	December 2017	1,000.00
		Total Secretary & Treasurer Services		1,000.00
		Total Administrative Expenses		1,203.68
Operational Expenses				
Advertising				
01/22/2018	BP	Gino's Awards	Nametags	60.00
01/22/2018	BP	Gino's Awards	Nametags	126.25
		Total Advertising		186.25
Board Meetings				
01/03/2018	Card	UPS Store	2018 Annual Reports	984.00
01/22/2018	BP	Franklin Printing	Ballots (Don't Need to Order for 2019)	332.00
		Total Board Meetings		1,316.00
Storage & Preservation				
01/08/2018		Public Storage	Refund During Move	-17.09
01/11/2018	Card	Public Storage	Rental	69.39
		Total Storage & Preservation		52.30

Greater Ohio Showmen's Association
Profit & Loss Detail
January 2018

<u>Date</u>	<u>Num</u>	<u>Name</u>	<u>Memo</u>	<u>Paid Amount</u>
Total Operational Expenses				1,554.55
Total General Expenses				2,758.23
Program Services Expenses				
Awards & Recognition				
01/22/2018	BP	Gino's Awards	2018 Annual Award Plaques	1,286.50
Total Awards & Recognition				1,286.50
Convention (OFMA)				
01/03/2018	Card	UPS Store	Stamp Game	200.00
01/04/2018	2919	OFMA	Table Sponsorships	500.00
01/04/2018	2920	K Thompson	Duct Tape	13.96
01/05/2018	2018-018	Storer, Ron	Stamp Game Square Sponsor	-50.00
01/06/2018	2018-022	Peck, Gregory		-50.00
01/06/2018	2018-023	Allen, Pat		-50.00
01/06/2018	2018-024	Ruff, R.N.		-50.00
01/06/2018	2018-025	Gradwohl, John		-50.00
01/06/2018	2018-027	1st Choice Portable Staging		-50.00
01/06/2018	-\$200 Cash		Stamp Game Prizes	200.00
01/06/2018	3851		Table Auction	-2,400.00
01/06/2018	\$1218 Cash		Envelope Raffle	-1,218.00
01/06/2018	2943	Kevin Wampler	VOID: Prize Payout	0.00
01/09/2018	Card	Hyatt	Lodging	146.88
01/10/2018			Refund on Nonreturned Projectors?	-859.98
01/10/2018			Refund on Wrong Projectors	-157.98
01/24/2018	2018-019	Haas		-50.00
01/24/2018	2018-020	Sprague, Ken		-50.00
01/24/2018	2018-026	Teague, Phil		-50.00
01/24/2018	2018-028	Moffett, George		-50.00
01/24/2018	2018-029	Hershberger, Dale		-50.00
Total Convention (OFMA)				-4,125.12
Events & Outings				
01/28/2018	Card	Rule 3	Bowling Party	1,425.09
01/29/2018	BP	Brandy Daniels	Bowling Party Door Prizes	112.67
Total Events & Outings				1,537.76
Life Event (Sunshine Fund)				
01/23/2018	Online	1800Flowers	Get Well, Otterbacher	62.95
01/23/2018	Online	1800Flowers	Get Well, Bullen	47.75
Total Life Event (Sunshine Fund)				110.70
Lobbying Services				
01/06/2018	BP	Government Advantage Group		800.00

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Cash Basis

Greater Ohio Showmen's Association
Profit & Loss Detail
January 2018

Date	Num	Name	Memo	Paid Amount
Total Lobbying Services				800.00
Newsletter				
01/27/2018	Card	UPS Store	January Newsletter	393.75
01/27/2018	Card	Post Office	January Newsletter	28.67
Total Newsletter				422.42
Scholarships				
01/05/2018	2921	A. Drake	Otterbacher	1,500.00
01/05/2018	2922	Kel Gentile	Otterbacher	1,500.00
01/05/2018	2923	J Kolassa	Otterbacher	1,500.00
01/05/2018	2924	A Campbell	Otterbacher	1,500.00
01/05/2018	2925	B Cortelleti	Otterbacher	1,500.00
01/05/2018	2926	L Kolassa	Otterbacher	1,500.00
01/05/2018	2927	C Pfile	Otterbacher	1,500.00
01/05/2018	2928	Z Kowatch	Otterbacher	1,500.00
01/05/2018	2929	C Campbell	Otterbacher	1,500.00
01/05/2018	2930	C Albanese	Kissel	1,500.00
01/05/2018	2931	S Valkier	VOID: Kissel	0.00
01/05/2018	2932	C DiRusso	Kissel	1,500.00
01/05/2018	2933	M Rinehart	Kissel	1,500.00
01/05/2018	2934	An Campbell	Kissel	1,500.00
01/05/2018	2935	J Fortkamp	Kissel	1,500.00
01/05/2018	2936	K Sutton	Kissel	1,500.00
Total Scholarships				22,500.00
Trade Show Booth				
01/08/2018	2018-030	Chain, Keith	Winner of Tradeshow Booth Drawing	100.00
01/31/2018	BP	OFMA	Free Membership Prize-Keith Chain	100.00
Total Trade Show Booth				200.00
Total Program Services Expenses				22,732.26
Total Expense				25,490.49
Net Ordinary Income				-19,236.58
Net Income				-19,236.58



GOSA Comments on Draft Background Check Proposal

A draft legislative proposal was recently shared with GOSA. The proposal would require all employees of ride companies to undergo a background check. This proposal was conceived after it was thought the employee of a ride operator was inappropriate with a child. It was later discovered that this person was a sex offender in another state. After GOSA reviewed the proposal, it was also determined that this person was not in fact an employee of the ride company.

GOSA submitted formal comments on the proposal. The comments questioned and objected to the singling out of one industry. The comments also discussed the costs the operators would incur because of such a mandate and how the proposal could impede operators from hiring temporary, local workers. Since the comments have been submitted, GOSA has not heard about any additional movement to formally introduce legislation.

Food Safety Rules

The Ohio Retail Food Safety Advisory Council met on October 18, 2017 to discuss revisions to the Ohio Uniform Food Safety Code. GOSA was represented at the meeting. None of the currently proposed revisions seem troubling for GOSA members. However, the idea was raised several times by attendees that the rules should apply to mobile operations. The Council commented that they do not intend to expand the scope of the rules during this review process. However, they did not rule out discussing the issue in more detail in the future.

Seasonal Food License Legislation

Representative Martin Sweeney (D – Cleveland) recently introduced legislation to specify that a seasonal food license must cost half the amount of a food service license. House Bill 444 been assigned to the House Economic Development, Commerce and Labor Committee. The legislation has only been given a sponsor hearing to date.

Franchise Law Changes

Representative Niraj Antani (R – Miamisburg) has introduced legislation to “specify that a franchisor is not the employer of a franchisee or employee of a franchisee for purposes of the Minimum Fair Wage Standards Law, the Bimonthly Pay Law, the Workers' Compensation Law, the Unemployment Compensation Law, and the Income Tax Law.”

This legislation was introduced in February, 2018 and has not yet been assigned to a committee.

HB 382 – Unemployment Compensation

The legislature has been exploring the unemployment compensation system in an attempt to ensure the system's solvency. During the recession, Ohio had to take a federal loan to keep the system afloat and the legislature wants to ensure that does not happen again.

During the previous General Assembly, there was an attempt to make changes. However, business and labor groups could not come to an agreement on a plan. The legislature, led by Representative Kirk Schuring (R – Canton), pressed pause on the issue to allow for continued dialogue between interested parties.

Representative Schuring went on to introduce House Bill 382. His goal was to strike a balance between employer and employee obligations. However, because the bill attempts to strike that balance, there have not been groups willing to come forward and support the legislation. Many groups like the Ohio Farm Bureau, the Ohio Manufacturers' Association, the Ohio Chamber of Retail Merchants, the Ohio Chamber of Commerce and the NFIB have stated that the legislation is a good starting point for discussions. However, no groups have come out in support of the proposal.

The bill has had 14 hearings before the House Government Accountability and Oversight Committee. The Speaker of the House has indicated he may be calling for a vote on the legislation soon. Representative Schuring recently said “nobody is going to thank me or the members of the business and labor communities for doing this because there is sacrifice. It’s a tough pill to swallow but at the end of the day the sacrifice will be much greater if we don’t do it”.

House Bill 382 will:

- Raise the wages subject to premiums to \$11,000 on the first day of January occurring after the bill's effective date.
- Require an employee to pay employee coinsurance payments when the employee satisfies the monetary requirements necessary to receive unemployment benefits.
- Require an employer to withhold coinsurance payments from an employee's pay and remit them to the Director of Job and Family Services in accordance with rules adopted by the Director.
- Freezes maximum weekly benefit amounts at the 2017 maximum amounts for ten years after the bill's effective date, extending a current law freeze that applies in 2018 and 2019.
- Reduce the maximum weekly benefit amount payable to an individual who claims allowable dependents if the Director finds that additional sources of household income reduce or eliminate the individual's need to receive up to the maximum weekly benefit amount.
- Reduce, for an individual whose benefit year begins after the bill's effective date, the maximum number of weeks for which the individual may receive unemployment benefits in a benefit year from 26 weeks to 24.
- Require members of the Unemployment Compensation Advisory Council, which is charged with recommending changes in Ohio's unemployment compensation laws, to be appointed not later than 30 days after the bill's effective date, and requires the Council to meet.

Bill Would Make Sales Tax Holiday Permanent – Passes Senate

Senator Kevin Bacon (R – Columbus) has introduced Senate Bill 226, legislation to make permanent a three-day sales tax holiday that was first piloted in 2015. The legislation is intended to give parents a break from sales tax on school supplies and back to school clothing. The tax-exempt period would be for a three-day period beginning the first Friday in August.

Items exempt from sales tax during this “holiday” are:

- Items of clothing up to \$75 each. "Clothing" means all human wearing apparel suitable for general use, but does not include items such as those used in a trade or business, accessories, or sports or protective equipment.
- Items of school supplies and instructional materials up to \$20 each. "School supplies" means items commonly used by a student in a course of study and are explicitly listed in the bill, including items such as book bags, crayons, erasers, notebooks, pencils, and pens. "School instructional materials" means reference books, reference maps and globes, textbooks, and workbooks only.

This bill was considered by the Senate Ways and Means Committee. SB 226 went on to pass the Ohio Senate unanimously on February 2, 2018. This bill will now be considered by the Ohio House of Representatives.

Copies of legislation – Go to www.legislature.state.oh.us

How to Contact Your Lobbyists

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<http://codes.ohio.gov/oac/1301:7-7-03v1>

(T) Section 320 Mobile food units

(1) 320.1 Scope. This paragraph applies to all mobile food units operated within this state.

(2) 320.2 General. In addition to other applicable provisions of this code, all mobile food units being operated in this state shall comply with the provisions of this paragraph and with all applicable provisions of this code for the type of cooking performed.

(a) 320.2.1 Obstructions of fire lanes and equipment. Mobile food unit shall not block fire lanes, fire hydrants, or other fire protection devices and equipment.

(b) 320.2.2 Operation of fuel source during transit. LP-gas fueled equipment shall not be operated during transit unless the equipment meets both of the following:

(i) The equipment is designed to be in operation while the vehicle is in transit, such as cargo heaters or coolers; and

(ii) There is a means installed to stop the flow of gas in the event of a line break, such as an excess flow valve.

(c) 320.2.3 Carbon monoxide detection. All mobile food units shall be equipped with at least one listed carbon monoxide detection device.

Exception: Carbon monoxide detectors shall not be required in open air hand propelled carts.

(3) 320.3 Portable fire extinguishers. All mobile food units shall have a minimum of one 5-pound ABC portable fire extinguisher located within the unit and readily accessible by the operator of the unit.

(a) 320.3.1 Class K portable fire extinguishers. In addition to the portable fire extinguisher required in paragraph (T)(3)(320.3) of this rule, all mobile food units that contain cooking equipment involving solid fuels or vegetable or animal oils and fats shall also be protected by at least one Class K rated portable fire extinguisher in accordance with paragraphs (D)(11)(e)(904.11.5) to (D)(11)(e)(ii)(904.11.5.2) of rule 1301:7-7-09 of the Administrative Code.

(b) 320.3.2 Installation and maintenance. All portable fire extinguishers located within or at a mobile food unit shall be installed, serviced, tested, inspected and maintained in accordance with paragraph (F)(906) of rule 1301:7-7-09 of the Administrative Code.

(4) 320.4 Egress. All mobile food units that operate commercial cooking equipment shall have two accessible means of egress remotely located from each other.

(a) 320.4.1. No means of egress required by this paragraph shall be smaller than 5.7 square feet.

(5) 320.5 Smoking. Smoking shall be prohibited inside of and within 10 feet of any mobile food unit that has any fuel source other than the vehicle fuel tank.

(a) 320.5.1. "No Smoking" signs shall be conspicuously posted inside each mobile food unit, outside each mobile food unit in the vicinity of any location where compressed gas is stored or kept, and in a location that is visible to the public.

(b) 320.5.2. "No Smoking" signs shall be in English, shall have a dark background, and shall have lettering in a contrasting color that is at least 4 inches tall and with a minimum brush stroke width of 1 inch.

(6) 320.6 LP-Gas. The storage, use and handling of LP-Gas in a mobile food unit shall comply with this rule and, except as otherwise provided herein, shall also comply with rules 1301:7-7-30, 1301:7-7-34, 1301:7-7-35 and 1301:7-7-38 of the Administrative Code.

(a) 320.6.1 Containers. Only ASME mobile LP-Gas containers in compliance with the following shall be used:

(i) A maximum allowable working pressure (MAWP) of 312 psi (2.2 MPag) or higher for LP-Gas containers installed in the enclosed spaces of a vehicle.

(ii) A maximum allowable working pressure (MAWP) of 250 psi (2.2 MPag) or higher for LP-Gas containers installed on the exterior of a vehicle.

(iii) Propane tanks must be kept in a secure manner at all times.

(iv) The maximum aggregate capacity of containers used in a mobile food unit to contain LP-Gas shall not exceed 200 gallons (0.8 m³) aggregate water capacity.

(b) 320.6.2 Location and installation. Supply systems for mobile food units shall comply with the following:

(i) LP-Gas supply systems used for a mobile food unit, including the containers, shall be installed either on the outside of the vehicle or in a recess or cabinet that is vapor tight to the inside of the vehicle but accessible from and vented to the outside, with the vents located near the top and bottom of the enclosure and 1 m (3 ft) horizontally away from any opening into the vehicle and below the level of the vents.

(ii) LP-Gas container shall be mounted securely on the vehicle or within the enclosing recess or cabinet, shall be kept in a secure manner at all times, and shall comply with the following:

(a) Cylinders shall be located to minimize exposure to excessive temperature rises, physical damage, or tampering.

(b) Vehicle mounted propane tanks shall be mounted with minimum 36" clearance from the bottom of the tank to the ground when secured to the vehicle.

(c) LP-Gas containers shall not be installed on the roof of the vehicle.

(d) Where LP-Gas containers are mounted within the vehicle housing, the housing shall be secure to the vehicle and any removable portions of the housing shall be secured to the housing while in transit.

(e) All LP-Gas container valves, appurtenances, and connections shall be protected to prevent damage from accidental contact with stationary objects, loose objects, stones, mud, or ice thrown, up from the ground or floor, and damage due to overturn or similar vehicular accident.

(f) LP-Gas cylinders shall have permanent protection for cylinder valves and connections.

(g) Where LP-Gas cylinders are located on the outside of a vehicle, weather protection shall be provided.

(c) 320.6.3 Piping. On or before, but no later than, December 31, 2018, all piping used in a mobile food unit shall comply with the following:

(i) Piping shall be installed in accordance with section 6.9.3 of NFPA 58 as listed in rule 1301:7-7-80 of the Administrative Code.

(ii) Steel tubing shall have a minimum wall thickness of 1.2 mm (0.049 in.).

(iii) A flexible connector shall be installed between the regulator outlet and the fixed piping system to protect against expansion, contraction, jarring, and vibration strains.

(iv) Flexibility shall be provided in the piping between a cylinder and the gas piping system or regulator.

(v) Flexible connectors shall be installed in accordance with section 6.9.6 of NFPA 58 as listed in rule 1301:7-7-80 of the Administrative Code.

(vi) Flexible connectors longer than the length allowed in the code, or fuel lines that incorporate hose, shall be used only where approved.

(vii) The fixed piping system shall be designed, installed, supported, and secured to minimize the possibility of damage due to vibration, strains, or wear and to preclude any loosening while in transit.

(viii) Piping shall be installed in a protected location.

(a) Where piping is installed outside the vehicle, piping shall be under the vehicle and below any insulation or false bottom.

(b) Fastening or other protection shall be installed to prevent damage due to vibration or abrasion.

(c) At each point where piping passes through sheet metal or a structural member, a rubber grommet or equivalent protection shall be installed to prevent chafing.

(ix) Gas piping shall be installed to enter the vehicle through the floor directly beneath or adjacent to the appliance served.

(x) If a branch line is installed, the tee connection shall be located in the main gas line under the floor and outside the vehicle.

(xi) Exposed part of the fixed piping system shall be of corrosion-resistant material or shall be coated or protected to minimize exterior corrosion.

(xii) Hydrostatic relief valves shall be installed in isolated sections of liquid piping in accordance with section 6.13 of NFPA 58 as listed in rule 1301:7-7-80 of the Administrative Code.

(xiii) Piping systems, including hose, shall be pressure tested and proven free of leaks in accordance with section 6.14 of NFPA 58 as listed in rule 1301:7-7-80 of the Administrative Code.

(d) 320.6.4 Emergency shut off controls. Mobile food units using LP-Gas shall be provided with readily distinguishable and accessible marked exterior emergency shut off controls with a quarter-turn manual gas ball valve.

(i) 320.6.4.1 Signage. Signs shall be permanently mounted at the location of the emergency shut off controls and shall state:

"EMERGENCY GAS SHUT-OFF VALVE"

(a) 320.6.4.1.1. Signs shall be clearly visible and shall remain unobscured at all times. Signs shall be weather resistant, of contrasting colors, and shall be readable from a minimum distance of 25 feet.

(7) 320.7 Distance and separation requirements. While parked and in operation mobile food units, exclusive of awnings and appurtenances, using or containing a fuel source or generator other than the vehicle fuel tank shall be separated from the entrances and other exits of buildings or structures, combustible materials, vehicles and other cooking operations by a clear space distance of 10 feet (3 m).

Exception: When approved by the local authority having jurisdiction, mobile food service operations using LP-Gas may be located at a distance of less than 10 feet from other mobile food units except that at no time shall a mobile food unit be closer than 7 feet from other mobile food units.

(8) 320.8 Generators.

(a) 320.8.1. Generators servicing a mobile food unit shall not be fueled while the mobile food unit is in operation.

(b) 320.8.2. Generators shall not be fueled while the generator is in use and shall not be fueled until the generator has been turned off and the surface temperature of the engine and fuel tank is below the autoignition temperature of the fuel.

(c) 320.8.3. No generator shall be operated or used or fueled within the occupant space of a mobile food unit.

(9) 320.9 Wiring. Electrical wiring in a mobile food unit shall comply with this paragraph.

(a) 320.9.1. All electrical equipment shall be installed in accordance with NFPA 70 as listed in rule 1301:7-7-80 of the Administrative Code.

(b) 320.9.2. All electrical wiring shall be contained in exposed conduit in all mobile food units built, manufactured or altered on or after the effective date of this rule.

Business Impact Analysis

the determination by the SFM that such regulatory schemes should only be instituted upon direction from the General Assembly.

- Petition 25, regarding sprinkler requirements in fireworks manufacturing, storage, processing and sales facilities accessible by the public, which was disapproved as the proposed changes are beyond the scope of the OFC and more appropriately addressed with the Ohio Board of Building Standards.
- Petition 40, regarding the types of testing allowable for above ground storage tanks prior to being placed in service, which was disapproved because it was not supported by enough data to demonstrate that alternate types of testing are appropriate.
- Petition 41, regarding the provision of spill containers smaller than 5 gallons, which was disapproved because it would be a deviation from the national requirements and its efficacy was not demonstrated.
- Petitions 42, 43, 44, and 45, regarding the incorporation of the 2016 version of NFPA 407, PEI RP-1300, UL-142, and UL-2085, were denied because their inclusion would be a deviation from the national standards and/or were not standards utilized in the OFC. (However, other references regarding these standards were changed in accordance with national standards.)
- Petitions 46, 47, 48, 49, 50, 51, 52, 53, and 54, generally concern various matters regarding the interrelation and interaction of fire and building officials during the construction process and the competency of such officials, or when they must act or what equipment must be approved. The proposed changes were denied because they were overly broad, subjective, or proposed changes beyond the scope of the OFC.
- Petition 58, regarding automatic sprinkler requirements in Group E occupancies, was not approved to maintain prior coordination with the Ohio Building Code.
- Petition 59, regarding the use of open flame cooking devices, was not approved because no evidence was submitted to support the necessity of a change to the previously Ohio-ized language (which was previously included in the OFC subject to the Petition process).
- Petition 63, regarding the addition of NFPA 96 to the OFC referenced standards, was disapproved because the standard was not proposed in the body of the code as the standard for any specific code requirements.
- Petition 64, regarding the imposition of new standards for mobile food trucks, was disapproved because it was overly broad and contained many provisions beyond the scope and authority of the OFC. However, other provisions were added to the OFC to address this new and emerging industry. SFM stakeholders expressed their appreciation for and satisfaction with the regulations that were added. (See Petition 90.) In addition, after the publication of the first draft of the 2017 OFC, Stakeholder comments were received regarding the proposed regulations, many of which were also incorporated into the OFC. See Comments C, F and V.)


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large departmental expenditures trying to obtain compliance. In the most recent licensure cycle, the SFM sent unresponsive applicants several ‘renewal reminder notices’ which did decrease the number of late applicants, but did not eliminate them. The number remained at approximately 35 late applicants. The prior \$10 late fee was not effective. Incidentally, license renewal applications trigger an inspection for compliance with OFC provisions as a part of the annual licensure process. Failure to engage in the renewal process often results in facilities not being inspected as required.

- Hotel and SRO license transfer fees have not changed (\$500) (118.7.4.4). However, like with licensure, deadlines for the submittal of transfer information have been established as well as a fee for late submittal (\$200 late fee in addition to the transfer fee) (118.7.2.5; 118.7.4.4). Out of the 1,500 licensed hotels, this fee will affect approximately 20 facilities annually who fail to submit their information as required.
- A \$10 duplicate license fee has been added to the OFC (118.7.4.7). This fee is nominal and is designed to cover administrative costs associated with producing and mailing a duplicate license to a facility that has lost or damaged their license, or in the case where the license has been sent to corporate offices based on the hotel’s request in their application rather than to the specific location. This is a common occurrence and the number of affected licensees cannot be readily determined.

The above hotel and SRO facility licensing fees and deadlines will not go into effect until the licensing year of 2019. These changes were discussed with hotel industry members and stakeholder groups during the Comment Period and received widespread support.



1301:7-7-03:

Language added at section 320 is new language instituting basic fire safety measures for mobile food units. This is an emerging industry in Ohio and across the country. Unsafe operation has the potential to cause catastrophic results (i.e., fires or explosion resulting in property damage, and/or physical harm or death to operators, customers, and others). The SFM therefore determined that it was necessary to institute basic safety measures for these establishments. The national model code committees are in the process of developing rules for mobile food units but have not adopted any regulations at this time. The SFM did, however, have the opportunity to review a working draft of some of the rules being considered. The SFM determined that the inclusion of many of the provisions (as well as provisions submitted in the Petition process; see Petition 64) were overreaching and could be overly burdensome on mobile food unit operators. Therefore, the SFM limited the scope of the new rules to basic fire safety and mandated the safe installation of piping and gas systems (in conformance with already existing and applicable industry standards) and the installation of fire extinguishers and carbon monoxide detectors. The SFM did not require more costly suppression systems (which can cost several thousands of dollars) and did not require retroactive compliance of these major construction features. Depending on the size of the mobile food unit and the type

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of equipment contained therein, a cost increase per truck could include \$30 per carbon monoxide detector and \$20 per smoke alarm (or \$40 for a combination alarm), \$45 for a 2A:10B-C fire extinguisher or \$40-\$100 for a Class K extinguisher. Other changes in this rule are not anticipated to have a cost impact. Mobile food businesses are not permitted by the SFM; therefore the number of vendors this will affect cannot be readily determined.

1301:7-7-09 - 1301:7-7-10:

Provisions in these two rules address the overall design and construction of buildings and set forth required fire safety systems and features. The revisions herein generally do not impose new or different requirements, but rather amend previously existing requirements consistent with changes on the national level to the model codes and to the OBC. Little overall cost impact is anticipated due to the varied installations that can be utilized in structures. However, regarding significant changes, BBS identified the following changes as ones that may increase the cost of construction:

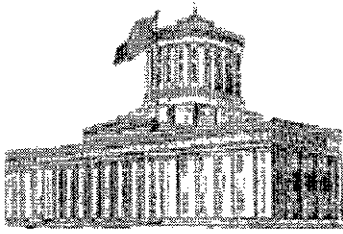
- Carbon monoxide alarms will be required in new buildings (see generally, section 915) and in certain locations of certain existing occupancies (Group I, R and E occupancies that have fuel fired appliances). The alarms will cost approximately \$30-\$40 per device. (See also sections 1101.1 and 1103.9)
- Separation of spaces under grandstands and bleachers (see section 1029.1.1.1) will be required, but quantifying a cost impact would depend on the size of the area and the amount of fire barrier materials needed. This number can vary greatly depending on configurations and materials used, which would be subjectively determined by the architect, engineer, and owner.
- Language has been added to the OFC regarding elevator hoistway pressurization measurements (909.21). These systems are not mandatory, but rather are delineated as an alternative to other systems. Therefore, any costs associated with the system would be analyzed at the design phase and could be avoided if other systems are more economically feasible.

Section 908.7 was added as a part of the adoption of the IFC to require carbon dioxide alarm systems in certain instances. These alarm systems are generally used throughout the affected industry to signal any system malfunction or when carbon dioxide may be being released into the atmosphere. However, the provisions now require such alarms. See Rule 53 for further analysis.

In addition, the SFM made specific amendments to provisions in Rule 9, regarding fire protection installers that will have a cost impact on industry members. Fire protection installers are required to be certified by the SFM for each type of work that they will perform (there are 10 certification categories including, fire pumps, portable fire extinguishers, fire alarm and detection equipment, etc.) (916.4). Certification is dependent upon successful completion of a test for each category of work that the individual wants to be certified to do (any one or all

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OFMA & GOSA PAC NEWS

2018 Report

2018 Contributions to PAC

Convention 50/50 \$3,640.00

2017 Contributions to PAC

Jeff and Paulina Otterbacher \$1,065.00
 Howard and Theresa Call \$1,000.00
 Amanda Sines \$ 500.00
 Rod and Rhonda Arter \$ 100.00
 Dan and Carol Bullen \$ 100.00
 Darrel and Carol Cubbison \$ 100.00
 Tom and Julia Higbie \$ 100.00
 Tim and Pam Massie \$ 100.00
 Tom and Connie Stocksdale \$ 100.00
 Stanley and Cathy Strode \$ 100.00
 Wayne Williams \$ 100.00
 Jim and Diana Zumbrink \$ 100.00
 Convention Table Game \$2,300.00
 Convention 50/50 \$2,265.00
 District 1 & 2 50/50 \$ 470.00
 District 5 & 9 50/50 \$ 770.00
 District 7 & 8 \$ 815.00
 Districts 3,4 & 6 \$ 865.00
 Queen's Tablet Raffle \$ 1,470.00

2017 Contribution Totals \$ 12,420.00

PAC Report

Balance (01/09/2018) \$ 5000.50
 Member Contributions (2018) \$ 3640.00
 Expenditures (2018) \$ 0.00
 Balance (02/12/2018) \$ 8,640.50

PAC Board

Tim Massie, President (2/18) (740-379-2785)
 Bev Fisher, Secretary (2/18) (330-533-4107)
 Bob Dawson, Treasurer (440-357-4440)
 Bob Buxton, Trustee (2/18) (740-202-0888)
 Richard King, Trustee (2/19) (419-288-3296)
 Dan Martin, Vice Pres (2/19) (513-892-1423)
 Paul Oechsle, Trustee (2/19) (419-203-1557)
 Jeff Otterbacher, Trustee (4/18) (330-416-9794)
 Al Bozich, Trustee (4/18) (740-266-3120)
 David Drake, Trustee (4/19) (614-361-5441)
 Randy Kissel, Trustee (4/19) (330-353-6189)

2017 Contributions to Legislative Campaigns

Representative Rob McColley \$850.00
 Representative Gary Scherer \$850.00
 Representative Andy Thompson \$850.00
 Representative Ryan Smith \$750.00
 Representative Sarah LaTourette \$500.00
 Representative Brian Hill \$350.00
 Representative Larry Householder \$350.00
 Representative Scott Lipps \$350.00
 Representative Derek Merrin \$350.00
 Representative Craig Riedel \$350.00
 Representative Kristina Roegner \$350.00
 Senator Matt Huffman \$850.00
 Senate President Larry Obhof \$500.00
 Senator Kris Jordan \$500.00
 Senator Gayle Manning \$500.00
 Senator Scott Oelslager \$500.00
 Senator Matt Dolan \$350.00
 Senator Randy Gardner \$350.00
 Senator Cliff Hite \$350.00
 Senator Peggy Lehner \$350.00
 Senator Sean O'Brien \$350.00
 Senator Bob Peterson \$350.00
 Senator Steve Wilson \$350.00
 OHROC \$1000.00
 RSCC \$1000.00

Previous Year PAC Data

Contributions to Legislators 2011 \$ 3,800.00
 Contributions to Legislators 2012 \$ 8,900.00
 Contributions to Legislators 2013 \$ 5,650.00
 Contributions to Legislators 2014 \$11,200.00
 Contributions to Legislators 2015 \$ 7,700.00
 Contributions to Legislators 2016 \$ 12,500.00
 Contributions to Legislators 2017 \$ 13,200.00
 Member Contributions 2011 \$ 5,452.00
 Member Contributions 2012 \$ 6,253.75
 Member Contributions 2013 \$ 8,701.00
 Member Contributions 2014 \$ 8,573.00
 Member Contributions 2015 \$ 11,786.00
 Member Contributions 2016 \$ 13,371.00
 Member Contributions 2017 \$ 12,420.00

Make an Investment in our Future - Contribute to the OFMA - GOSA Political Action Committee!

The Ohio Fair Managers Association and Greater Ohio Showmen's Association Political Action Committee (PAC) is a voluntary, nonpartisan political action committee formed to raise funds to assist the Ohio Fair Managers Association and the Greater Ohio Showmen's Association be more effective in the state political arena. The OFMA - GOSA PAC contributions assist in fostering relations with members of the Ohio General Assembly who make decisions affecting the county fairs and outdoor showmen.

The ever increasing involvement of the Ohio General Assembly and state government in county fair and GOSA issues is evidenced every day in your work place. The important issues facing us demand that all OFMA and GOSA members have an increasing awareness of the political and legislative process. The Ohio Fair Managers Association and Greater Ohio Showmen's Association Political Action Committee enables all members to assist in the election of public officials who will be accessible and responsive to members. Increased political involvement through the PAC will be important to our efforts to impact issues affecting all our members in the State of Ohio.

If we are to be successful in achieving our goals, we must be active in the political and legislative arenas. A contribution to the political action committee (PAC) assists our friends in being elected to the Ohio House of Representatives and the Ohio Senate. Please become a contributing member of the Ohio Fair Managers Association and Greater Ohio Showmen's Association Political Action Committee. A contribution to our PAC will help our Associations impact the important legislative and regulatory issues that affect all our members.

The Ohio Fair Managers Association and Greater Ohio Showmen's Association Political Action Committee is a sound investment in your career and your future and your best avenue to affect positive change at the state level.

Please Complete This Form to Contribute to the OFMA - GOSA PAC

Name of Contributor _____

Complete Address (include city and zip) _____

Telephone Number _____

Amount of Contribution _____ cash _____ check _____

Place of Employment _____

Make Personal Check Payable to: **OFMA GOSA PAC**
Bob Dawson, Treasurer
C/O Government Advantage Group
17 South High Street, Suite 750
Columbus, OH 43215

The OFMA GOSA PAC is a separate segregated fund established by the Ohio Fair Managers Association and the Greater Ohio Showmen's Association. Voluntary contributions to the PAC must be written on "personal, partnership, or limited liability company checks" – Ohio law prohibits corporate contributions/corporate checks.

The OFMA GOSA PAC will not favor or disadvantage anyone based upon the amounts of or failure to make contributions. Voluntary political contributions are subject to limitations of state and federal regulations. This solicitation by the PAC is not deductible as a charitable contribution for federal income tax purposes, nor a political contribution for state income tax purposes.

** By Ohio Law, the OFMA/GOSA PAC is only able to accept up to \$100 in cash contributions per person per year.