

Greater Ohio Showmen's Association

Board Meeting January 24, 2019 Rhodes Center

- I. **Call to order at 10:00 a.m. by David Drake, President.**
Pledge of Allegiance delivered by Jeromie Garn.
- II. **Members present:** David Drake, Bill Sterling, Mike Tedrick, Jasmine Otterbacher, Randy Kissel, Al Bozich, Drew Kissel, Brian Linville, Russell Clements, Doug Guinsler, Tim Lisko, Lori Freiling, Jeromie Garn, Karen Chicketti, and Brandy Daniels.
Guests: Charles Swain, Amanda Sines.
Motion to approve minutes of the December 2018 meeting by Drew Kissel.
Second: Tim Lisko. Motion passes.
- III. **Correspondence:** None.
- IV. **Remarks from Past Presidents:** On behalf of the past presidents, Doug Guinsler shared that it was a successful OFMA convention, although noticeable that attendance of GOSA members at the annual meeting as well as on Saturday was a little lower.
- V. **Financial Report:** Secretary/treasurer updated the financials through current deposits and bills paid to date (attached).
Motion to approve current financial reports by Jasmine Otterbacher.
Second: Jeromie Garn. Motion passes.
Motion to approve payment of 2019 OFMA convention bill by . Second: . Motion passes.
- VI. **New Members: Motion to approve as David Rife, Danielle O'Neill, Mary Talley, Jay Jessop, Bratwurst Festival, Cody Gehr, Jim McElroy, Dean Riley, Delaney Woods, Diane Day, Cindy Jackson, Suzannah Cushman, Wendy Lisko, Yvonne Glines, Elizabeth Smith, Tom Talley, Melissa Portala, Greta Gray, Mike Hacker, Renee Rein, Julia Neville, Pugsley Audio, IMIJ Sound & Lighting, David Crone, Teresa Abrahams, John Spaulding Sr. & Gary Hughes as members by Russell Clements.**
Second: Jeromie Garn. Motion passes.
- VII. **Legislative Report:** Amanda Sines presented the current legislative report (attached). She requested that the board apprise her of any industry related legislative issues in 2019.
- VIII. **Department of Agriculture:** No report.
- IX. **Ohio Fair Managers Association:** No report.
- X. **Public Relations Campaign Update:** No update.
- XI. **Investment Update:** Mike Tedrick reviewed November and December 2018 statements with the board to explain current investments and the dividends and interest on bonds that are currently being earned. The investment will not make or lose money until stocks are sold. However, the investment makes dividends and interest on these bonds that are reflected on the balance sheet and updated monthly.
- XII. **Committee Reports**

- A. Budget & Audit:** Doug Guinsler agreed with Mike Tedrick's assessment that the investment account is gaining more income in the long term than the same amount was earning in interest in bank accounts or shorter term, less risk investments such as CDs. Al Bozich reiterated that the investments are being managed very conservatively, and this was at the direction of the board to the investment manager at the outset.
- B. Convention:** David Drake shared that the OFMA thanked us for our support. David shared concerns of others regarding attendance and participation of GOSA membership at the convention and especially the annual meeting. The board discussed means to encourage attendance and interest in seminars and activities at convention. The electrical seminar had approximately 50 attendees and will be offered again in 2020 by request of a few individuals in the seminar. The fire code enforcement meeting had about 40 attendees. This will be offered again in 2020, as well as Mike Tedrick will present the person in charge training and test. The crisis management seminar conflicted with a similar offering by the OFMA, so it was not as well attended. Karen Chicketti inquired if there is potential to do a presentation on the health insurance offering dependent upon how the program fills out through 2019. Bill Sterling would like to do a seminar on the perpetuation of the outdoor amusement business in the state of Ohio. He recommends a committee and work with ride owners to discuss changes in the industry and how business and organizations will respond. Randy Kissel reminded the board that the GOSA supports the convention in many ways including the cornhole tournament and co-sponsoring the gala evening. A summary of educational opportunities throughout the year can be presented at the OFMA spring meetings, OFEA convention this November, and at 2020 convention.
- Motion to approve payment of trade show booth for 2020 convention as soon as the application is available by Randy Kissel. Second: Doug Guinsler. Motion passes with one dissention.**
- C. Events & Outings:** Jasmine Otterbacher reported that the Callif Youth Bowling outing is on for Sunday, January 27, 2019. She has ordered food and reserved bowling. Jasmine also shared the following family events occurring in 2019 and 2020:
- Hit the Road 2019 party is still in the planning stages. A date is forthcoming.
 - Cleveland Indians baseball outing is June 25, 2019 at 7:10 p.m. Contact Randy Kissel for more information. Tickets will be available through the GOSA website.
 - Family Day at Kalahari Resorts in Sandusky during the OFEA convention will be held on Saturday, November 9, 2019.
 - Kissel Amusements will host the 2020 Callif Youth Bowling Outing.
 - Jeromie Garn will host the 2020 Hit the Road party, tentatively March 14, 2020.
 - Bill Sterling also shared events at Gibtown coming up in February.
- D. Health, Sanitation, & Education:** Mike Tedrick is keeping apprised of information in this area to respond, and also to bring back to the board and membership. He is also looking at special printing of the health code books that we could provide at a lower price to GOSA members. Mike inquired if the board would like him to attend the meetings and/or conference of the Central Ohio Food Truck Association on March 9-10, 2019.
- Motion to approve \$100.00 to attend the COFTA convention seminars of his choosing relevant to the GOSA on March 2019 by Lori Freiling. Second: Jeromie Garn. Motion passes.**
- E. Membership:** Lori Freiling reported that the stamp game sponsorships doubled this year. The game is self-sufficient and turning a small profit. Lori and Karen Chicketti canvassed the trade show which resulted in increased memberships as reflected earlier

in the agenda and included several more members in the entertainment category. Lori also reported that the apparel page will be revamped to limit choices and make it easier for members to choose products and place orders.

She shared that she will be looking for membership committee assistants in various geographical areas of Ohio, especially the north west area.

The February 2020 cruise cabin raffles went well, with the third taking place at convention. The final raffle entries will be accepted for new members and their referring member until Labor Day weekend 2019.

F. Nominations: Spring dinners are April 6 & 7 and April 13 & 14, 2019. Spring award nominations are open. Nominations will be due on Monday, February 12, 2019 at 5 p.m.

G. Publications & Media:

1. **Newsletter:** Brian Linville reported that all future newsletter deadlines are 5 p.m. on the day of each board meeting.

2. **Yearbook:** Al Bozich reviewed some yearbook items and reported he would be visiting with the printer before the February board meeting.

3. **Website:** The secretary reported that the website is now in house. She is still working to tweak some design and link issues now that it is transferred over. Contact her with any changes or updates so that the site is less static. Updates increase Google visibility for members as well as help with statistics for selling advertising and sponsorships on the site.

H. Sponsorship: Bill Sterling thanked everyone for his support as chair of this committee as he will be stepping down as of the 2019 committee assignments.

The board requested that David Drake speak to Eric German to provide sales assistance in order to reach more potential sponsors.

I. Trade Show: Drew Kissel is working to renovate the trade show booth to a more portable, attention grabbing design that will last more than a couple of years. The board would like to have a final decision on this by May 2019 for unveiling at OFEA convention.

XIII. Old Business

A. Clarification to Constitution:

Motion to amend Article 11, Paragraph 2 to the following: An honorary member shall pay no dues but have no privileges. Upon the written request of any member, a distinguished individual over age 21 may be declared an honorary member at the discretion of the Board of Trustees by Lori Freiling.

Second: Karen Chicketti. Motion passes.

B. Branding & Marketing: Drew Kissel reported that they were working on the branded items to send out with the yearbook. The board preferred window clings to bumper stickers as they felt members would be more likely to use them.

C. Goals: The board briefly review the GOSA Goals list. David Drake requested that members revisit this list to update through the spring meetings.

XIV. New Business

A. 2019 Committees: The board and committee chairs reviewed membership and set forth a draft final list.

B. Award Plaque Updates: The board discussed recreating and updating existing plaques. Information on the Ray Prowant Award will be given to the policy and procedure committee for future use.

XV. Adjournment

Next Meeting: Thursday, February 14, 2019 10 a.m. Rhodes Center.

**Motion to adjourn meeting at 4:20 p.m. by Drew Kissel.
Second: Jasmine Otterbacher. Motion passes.**