



MINUTES

December 2022 Board Meeting
Rhodes Center, Ohio Expo Center

I	Call to Order by President Randy Kissel at 10 a.m.	Pledge of Allegiance:	<i>Karen Chicketti.</i>
II	Present: <i>Randy Kissel, Mike Tedrick, Jennifer Ramsey (Zoom), Drew Kissel, Barry Hassinger, Karen Chicketti, Brian Linville, Nick Blois (Zoom), Matt Cappella, Bill Sterling, Eric German. & Brandy Daniels.</i> Absent: <i>Jo Ellen Albanese, Tim Lisko, and Jeromie Garn.</i> Guests: <i>Bill Prowant, Ron Dean – Ride Inspector, ODAg, and Bill Merritt.</i>		
III	Past Presidents Advisory Committee – None.		
IV	Correspondence – None.		
	<i>Motion to approve minutes of November 2022 meeting by Bill Sterling.</i>	Second:	<i>Mike Tedrick.</i>
		Motion Passes.	
V	Financial Report - Mike Tedrick reported on the status of the investment account.		
	<i>Motion to approve current financial report by Mike Tedrick.</i>	Second:	<i>Matt Cappella.</i>
		Motion Passes.	
VI	New Members		
	<i>Motion to approve new members Emily Parks, Alisa Otterbacher, and Andrea Selvaggio (Mantua Potato Festival) by Brian Linville.</i>	Second:	<i>Matt Cappella.</i>
		Motion Passes.	
VII	Legislative & Government Updates: <i>Current legislative report: https://mygosa.net/legislative-issues/.</i>		
	Ohio Department of Agriculture: <i>Ron Dean reported that there are currently 10 inspectors on staff.</i>		
VIII	Partner Association Updates: <i>None.</i>		
IX	Committee Reports		
A	Convention – Bill Sterling reported that preparations were ongoing and moving forward. Drew Kissel will be attending a meeting later this month to organize the gala schedule. Randy Kissel shared that the bar barrel raffle is still planned.		
B	Events & Outings – Jeromie Garn reported that Hit the Road/Bowling March 2023 needs to move to a new location. Randy Kissel reported on the Guardians & Clippers baseball outings. Bill Sterling is planning the Gibtown fishing trip.		
C	Flowers & News – The committee will refine the policy and procedure on sending flowers/donations upon death of members and other industry partners. New coins are ordered and on the way. Jennifer Ramsey will get more cards, too.		
D	GOSA 75th Anniversary – Tentative date is March 15, 2025. The committee is working on the cases for the tickets as they will be a collector's item. Raffle tickets will go on sale January 2023.		
E	Historians – Bill Sterling reported that the committee is moving forward on digitizing the picture files. Bill Prowant added he would like to create a historical document of the GOSA including recorded interviews/podcasts with members. Eric German will begin sketching out a plan to start collecting information over the next year.		
	<i>Motion to set aside an initial \$5,000 to the historians committee (from leftover 2022 yearbook funds) to begin work on a historical video project for the organization and the outdoor amusement business in Ohio by Drew Kissel.</i>	Second:	<i>Barry Hassinger.</i>
		Motion Passes.	
F	Membership – Karen Chicketti has a membership timeline to present at the annual meeting. The next membership cruise will be January 27 – February 3, 2024. Raffle tickets for the cruise will be available at convention. There are life memberships available. Those interested will be put into a lottery drawing at the annual meeting.		
G	Nominating & Awards – The committee will be soliciting members to run for the board at the annual meeting. Members will also inspect the plaques at convention to make sure that they are up to date with all names, years, and donations. The board determined that future award recipients will receive a letter inviting them to the annual meeting.		
H	Publications – Brian Linville is working to update the yearbook for 2023 with a target print date of April 15. January newsletter deadline is Thursday, January 19, 2023.		

I	Scholarship		
	<i>Motion to approve nine (9) Otterbacher and five (5) Kissel scholarship awards for a total of \$21,000.00 by Drew Kissel.</i>	Second:	Brian Linville.
		Motion Passes	
J	Tickets – Jennifer Ramsey reported that 181 super raffle tickets are returned. Bring all tickets and money to convention!		
K	Trade Show – Drew Kissel updated pull up banners for multi-year membership and 75 th anniversary celebration.		
X	Old Business		
A	Website Upgrade – Researching website updates including a membership plug in and other capabilities.		
B	Location & Expense of Monthly Board Meetings – The board agrees that it will continue to meet at the state fairgrounds for the remaining of the 22-23 business season. These are updated on the website. THIS ITEM IS CLOSED.		
C	NAARSO Training – Nick Blois has submitted the initial application, expects a response from Ohio Tech Cred in January. He reports that the process has been simple so far. Participants must be with an Ohio company, and employees (not 1099).		
D	Games Rules – Send Eric German any public comments to submit for the 5-year review coming in spring 2023. Ron Dean addressed concerns about dart specifications. He requests the committee submit recommendations for replacement darts. He also requested recommendations (benefits to players & vendors) for changes to the trade up rules.		
E	Memorial Donations – The secretary and webmaster are working to add a stand alone donate function to the site. This will be looped in with item A, Old Business for future meetings. THIS ITEM IS CLOSED.		
XI	New Business -		
A	Government Advantage Group Contract -		
	<i>Motion to approve lobbying contract with Government Advantage Group for 2023 & 2024 at the same monthly rate and deliverables by Drew Kissel.</i>	Second:	Brian Linville.
		Motion Passes.	
XII	<i>Motion to adjourn at 2:30 p.m. by Karen Chicketti.</i>	Second:	Drew Kissel.
		Motion Passes.	

Greater Ohio Showmen's Association

Balance Sheet

As of November 30, 2022

	TOTAL
ASSETS	
Current Assets	
Bank Accounts	
General Fund	61,158.68
Legislative Fund	10,465.67
Saving & Designated Funds Money Market	0.00
A General Funds Holding	9,878.66
Convention & Extravaganza	1,735.23
Events & Outings	1,933.02
Football Outing	47.75
Gibtown Member Events	36.26
Mike Callif Youth Fund	1,202.32
Total Events & Outings	3,219.35
Health & Sanitation	1,846.91
Historian (Storage & Preservation)	100.00
Membership	2,960.35
Memorial Fund (Death Benefits)	9,350.00
Nominating & Awards	4,720.00
Publications & Media	
Newsletter	1,612.18
Yearbook	17,323.87
Total Publications & Media	18,936.05
Total Saving & Designated Funds Money Market	52,746.55
Savings - Long Term Designated Funds	0.00
75th Anniversary Fund	6,750.00
Life Member Dues Paid	10,000.00
Total Savings - Long Term Designated Funds	16,750.00
Scholarship Money Market Accts.	
Rupert Otterbacher Memorial	20,320.35
Hummel Group Donation	3,000.00
Total Rupert Otterbacher Memorial	23,320.35
Sonny Kissel Memorial	26,582.83
Total Scholarship Money Market Accts.	49,903.18
Total Bank Accounts	\$191,024.08
Total Current Assets	\$191,024.08
Other Assets	
Huntington CD (14 Mo, 4%, Open 11/21/22)	
Life Member Funds	60,000.00
Scholarship - Kissel	50,000.00
Scholarship - Otterbacher	10,000.00
Total Huntington CD (14 Mo, 4%, Open 11/21/22)	120,000.00
Market Investment Account	50,000.00

	TOTAL
Investment Dividends & Interest	8,928.43
Total Market Investment Account	58,928.43
Total Other Assets	\$178,928.43
TOTAL ASSETS	\$369,952.51
LIABILITIES AND EQUITY	
Liabilities	
Current Liabilities	
Credit Cards	
Voice Credit Card	6,495.88
Total Credit Cards	\$6,495.88
Total Current Liabilities	\$6,495.88
Total Liabilities	\$6,495.88
Equity	\$363,456.63
TOTAL LIABILITIES AND EQUITY	\$369,952.51

Greater Ohio Showmen's Association

Profit and Loss Detail

November 2022

DATE	NAME	MEMO/DESCRIPTION	AMOUNT
Ordinary Income/Expenses			
Income			
General Income			
	Gala Super Raffle		
	11/17/2022		5,900.00
Total for Gala Super Raffle			\$5,900.00
Interest & Dividends on Investments			
	11/30/2022	November 2022	515.16
Total for Interest & Dividends on Investments			\$515.16
Interest - General Fund			
	11/03/2022	Voice Rewards	58.00
	11/30/2022		2.09
	11/30/2022		1.46
Total for Interest - General Fund			\$61.55
Interest - Life Member			
	11/30/2022		1.51
Total for Interest - Life Member			\$1.51
Jamboree Events			
	11/10/2022	Cappella Donation - Zanesville	100.00
Total for Jamboree Events			\$100.00
Membership Dues			
	11/01/2022	Ramsey, Jennifer	260.00
	11/01/2022	Kinn, Andy	100.00
	11/03/2022	Montgomery County Fair	300.00
	11/03/2022	Norris, Jimmy	100.00
	11/03/2022	Edwards, Kyle	100.00
	11/05/2022	Kieffer, Jamie	100.00
	11/07/2022	Watson, Dionna	100.00
	11/08/2022	Wachtel, Joe	200.00
	11/10/2022	Chaffin, Jeff	100.00
	11/10/2022	Unknown - Eric	150.00
	11/10/2022	Whittaker, Dann	100.00
	11/10/2022	Bradford Pumpkin Show	100.00
	11/10/2022	Brothers Body & Equipment, LLC	100.00
	11/10/2022	Fairfield County Ag Society	100.00
	11/10/2022	Pfile, Virginia (Jinx)	40.00
	11/10/2022	Chicketti, Colton	25.00
	11/10/2022	Eagle Golf Cars, LLC	100.00
	11/10/2022	Neville, Julia	100.00
	11/10/2022	Ron Storer Commercial Sound	66.67
	11/10/2022	1st Choice Portable Staging	66.67
	11/11/2022	Miles, Susan	50.00
	11/11/2022	Miles, Mauri	100.00
	11/11/2022	German Group	136.36
	11/14/2022	Otterbacher, Alisa	100.00

DATE	NAME	MEMO/DESCRIPTION	AMOUNT
11/16/2022	Clements, Vicki		115.79
11/17/2022	Firefighter Show		100.00
11/23/2022	McGowan Allied Specialty Insurance		75.00
11/23/2022	Kensler, Michelle		100.00
11/23/2022	Audio Innovators		100.00
11/23/2022	Otterbacher, Judy		100.00
11/23/2022	Sterling, William		100.00
11/23/2022	On Site Signs Ohio		100.00
11/25/2022	Faint, Gloria		40.00
11/28/2022	Finnegin, Traci:Finnegin, Scott		50.00
11/28/2022	Finnegin, Traci		300.00
Total for Membership Dues			\$3,875.49
Less Multi Year Discount			
11/01/2022	Ramsey, Jennifer		-43.33
11/03/2022	Montgomery County Fair		-50.00
11/08/2022	Wachtel, Joe		-25.00
11/11/2022	German Group		-22.73
11/16/2022	Clements, Vicki		-14.47
11/28/2022	Finnegin, Traci		-50.00
Total for Less Multi Year Discount			\$ -205.53
Total for Membership Dues with sub-accounts			\$3,669.96
OFMA/OFEA Joint Dues (Pass Thru)			
11/01/2022	Ramsey, Jennifer		86.67
11/01/2022	Ramsey, Jennifer		86.66
11/03/2022	Edwards, Kyle		100.00
11/03/2022	Edwards, Kyle		100.00
11/16/2022	Clements, Vicki		57.89
11/30/2022	OFMA	Jennifer Ramsey	-100.00
11/30/2022	OFEA	Kyle Edwards - Rightway	-100.00
11/30/2022	OFEA	Jennifer Ramsey	-100.00
11/30/2022	OFMA	Kyle Edwards - Rightway	-100.00
11/30/2022	OFMA	Vicki Clements	-100.00
Total for OFMA/OFEA Joint Dues (Pass Thru)			\$ -68.78
Total for General Income			\$10,179.40
Program Services Income			
Convention & Extravaganza			
Stamp Game			
11/10/2022	1st Choice Portable Staging	Stamp Game OFMA Convention	33.33
11/10/2022	Ron Storer Commercial Sound	OFMA Convention Stamp Game	33.33
11/17/2022	Firefighter Show	Stamp Game OFMA Convention	50.00
11/23/2022	Audio Innovators	OFMA Convention Stamp Game	50.00
Total for Stamp Game			\$166.66
Total for Convention & Extravaganza			\$166.66
Health & Sanitation			
Health Code Books			
11/17/2022			20.00
Total for Health Code Books			\$20.00
Total for Health & Sanitation			\$20.00
Legislative			
Barrel Bar Raffle			

DATE	NAME	MEMO/DESCRIPTION	AMOUNT
11/06/2022	OFEA (COMPLIMENTARY)		100.00
Total for Barrel Bar Raffle			\$100.00
Interest (Legislative)			
11/30/2022			0.26
Total for Interest (Legislative)			\$0.26
Total for Legislative			\$100.26
Publications & Media			
Newsletter Advertising			
11/08/2022	Berk, Robert (LIFE)		275.00
Total for Newsletter Advertising			\$275.00
Yearbook Advertising			
11/01/2022	Ramsey, Jennifer		86.67
11/01/2022	Ramsey, Jennifer		173.33
11/05/2022	Kieffer, Jamie		3.00
11/08/2022	Wachtel, Joe		6.00
11/10/2022	Brothers Body & Equipment, LLC		200.00
11/10/2022	Fairfield County Ag Society		65.00
11/10/2022	Chicketti, Colton		25.00
11/10/2022	Eagle Golf Cars, LLC		200.00
11/10/2022	Chicketti, Colton		50.00
11/11/2022	German Group		90.91
11/11/2022	German Group	Discounted with Printed Yearbook Advertising Purchase.	45.46
11/11/2022	German Group		100.00
11/16/2022	Clements, Vicki		115.79
11/17/2022	Prowant, William		200.00
11/17/2022	Prowant, William		100.00
11/23/2022	Sterling, William		15.00
11/23/2022	Sterling, William		100.00
11/23/2022	Kensler, Michelle		200.00
11/23/2022	Audio Innovators	Discounted with Printed Yearbook Advertising Purchase.	100.00
11/23/2022	McGowan Allied Specialty Insurance		150.00
11/23/2022	McGowan Allied Specialty Insurance	Discounted with Printed Yearbook Advertising Purchase.	75.00
11/23/2022	Sterling, William		100.00
11/23/2022	Kensler, Michelle		9.00
11/23/2022	Audio Innovators		200.00
11/28/2022	Finnegin, Traci		3.00
Total for Yearbook Advertising			\$2,413.16
Total for Publications & Media			\$2,688.16
Scholarship			
Fall Round Up			
11/17/2022		Auction Randy Kissel	1,200.00
Total for Fall Round Up			\$1,200.00
Interest (Kissel)			
11/30/2022			2.40
Total for Interest (Kissel)			\$2.40
Interest (Otterbacher)			
11/30/2022			1.16
Total for Interest (Otterbacher)			\$1.16

DATE	NAME	MEMO/DESCRIPTION	AMOUNT
Scholarship Donations			
11/22/2022	Smith, Pamela	IMO John Spaulding	75.00
Total for Scholarship Donations			\$75.00
Total for Scholarship			\$1,278.56
Total for Program Services Income			\$4,253.64
Total for Income			\$14,433.04
Expenses			
General Expenses			
Administrative Expenses			
Postage & Mailing			
11/23/2022	USPS	Postage	24.00
Total for Postage & Mailing			\$24.00
Public Relations & Marketing Services			
11/10/2022	German Grp		1,600.00
Total for Public Relations & Marketing Services			\$1,600.00
Secretary & Treasurer Services			
11/05/2022	Brandy Daniels		1,100.00
Total for Secretary & Treasurer Services			\$1,100.00
Total for Administrative Expenses			\$2,724.00
Operational Expenses			
Bank Service Charges			
11/01/2022	QuickBooks Payments	System-recorded fee for QuickBooks Payments. Fee-name: DiscountRateFee, fee-type: Daily.	19.10
11/03/2022			12.20
11/03/2022	QuickBooks Payments	System-recorded fee for QuickBooks Payments. Fee-name: DiscountRateFee, fee-type: Daily.	2.50
11/06/2022	QuickBooks Payments	System-recorded fee for QuickBooks Payments. Fee-name: DiscountRateFee, fee-type: Daily.	3.24
11/07/2022	QuickBooks Payments	System-recorded fee for QuickBooks Payments. Fee-name: DiscountRateFee, fee-type: Daily.	6.30
11/08/2022	QuickBooks Payments	System-recorded fee for QuickBooks Payments. Fee-name: DiscountRateFee, fee-type: Daily.	8.23
11/09/2022	QuickBooks Payments	System-recorded fee for QuickBooks Payments. Fee-name: DiscountRateFee, fee-type: Daily.	1.81
11/11/2022	QuickBooks Payments	System-recorded fee for QuickBooks Payments. Fee-name: DiscountRateFee, fee-type: Daily.	1.50
11/14/2022			3.20
11/15/2022		Cash Processing (October)	55.41
11/17/2022	QuickBooks Payments	System-recorded fee for QuickBooks Payments. Fee-name: DiscountRateFee, fee-type: Daily.	10.35
11/22/2022	QuickBooks Payments	System-recorded fee for QuickBooks Payments. Fee-name: DiscountRateFee, fee-type: Daily.	2.43
11/24/2022	QuickBooks Payments	System-recorded fee for QuickBooks Payments. Fee-name: DiscountRateFee, fee-type: Daily.	21.69
11/25/2022	QuickBooks Payments	System-recorded fee for QuickBooks Payments. Fee-name: DiscountRateFee, fee-type: Daily.	0.40
11/28/2022			9.09
Total for Bank Service Charges			\$157.45
Board Meetings			
11/15/2022	Kalahari Resort	Catering	536.10
Total for Board Meetings			\$536.10
Business Fees & Taxes			

DATE	NAME	MEMO/DESCRIPTION	AMOUNT
11/22/2022	Treasurer, State of Ohio	SOS Change Agent	25.00
Total for Business Fees & Taxes			\$25.00
Total for Operational Expenses			\$718.55
Total for General Expenses			\$3,442.55
Program Services Expenses			
Convention & Extravaganza			
11/03/2022	Amazon	10 Ft Cord Cover	26.99
11/28/2022	On Site Signs	Gala Number Boards	100.00
Total for Convention & Extravaganza			\$126.99
Legislative			
Lobbying Services			
11/05/2022	Govt Advantage Group		1,200.00
Total for Lobbying Services			\$1,200.00
Total for Legislative			\$1,200.00
Life Events (Flowers & News)			
11/10/2022	Silvertowne Mint	New Coins	2,727.25
11/18/2022	Florist	Roahrig	82.97
Total for Life Events (Flowers & News)			\$2,810.22
Publications & Media			
Newsletter			
11/14/2022	USPS	Postage	21.84
Total for Newsletter			\$21.84
Total for Publications & Media			\$21.84
Scholarship			
Fall Round Up			
11/10/2022	Max's Concessions	Prizewinner	3,000.00
Total for Fall Round Up			\$3,000.00
Total for Scholarship			\$3,000.00
Trade Shows			
11/11/2022	R. Kissel	OFEA Raffle Prize	263.64
Total for Trade Shows			\$263.64
Total for Program Services Expenses			\$7,422.69
Total for Expenses			\$10,865.24
Net Income			\$3,567.80