



# MINUTES

April 2023 Board Meeting  
Rhodes Center, Ohio Expo Center

I	<b>Call to Order by President Randy Kissel at 10 a.m.</b>	<b>Pledge of Allegiance:</b>	<i>Drew Kissel.</i>
II	<b>Present:</b> <i>Randy Kissel, Mike Tedrick, Drew Kissel, Barry Hassinger, Brian Linville, Bill Sterling, Jeromie Garn, Karen Chicketti, Tim Lisko, Matt Cappella, Bill Bush, Eric German &amp; Brandy Daniels.</i> <b>Absent:</b> <i>Annie Bair, Nick Blois, &amp; Jennifer Ramsey.</i> <b>Guest:</b> <i>Amanda Sines, Government Advantage Group.</i>		
III	<b>Past Presidents Advisory Committee – No report.</b>		
IV	<b>Correspondence – The secretary shared periodical mail received in the last month.</b>		
	<i>Motion to approve minutes of March 2023 meeting by Barry Hassinger.</i>	<b>Second:</b>	<i>Jeromie Garn.</i>
		<b>Motion Passes.</b>	
V	<b>Financial Report - Mike Tedrick reported on the status of the investment account.</b>		
	<i>Motion to approve current financial report by Drew Kissel.</i>	<b>Second:</b>	<i>Matt Cappella.</i>
		<b>Motion Passes.</b>	
VI	<b>New Members</b>		
	<i>Motion to approve new members Cheryl Petrovich and returning members Jay Goodwin and Gary Moore by Bill Sterling.</i>	<b>Second:</b>	<i>Jeromie Garn.</i>
		<b>Motion Passes.</b>	
VII	<b>Legislative &amp; Government Updates -- Ms. Sines reviewed the current legislative report: <a href="https://mygosa.net/legislative-issues/">https://mygosa.net/legislative-issues/</a>. Let Amanda know if you receive incorrect information about PIC training requirements. She will continue to work on scheduling a meeting with Ag, as well as follow up on budget legislation that includes ride fee changes.</b>		
VIII	<b>Partner Association Updates: None.</b>		
IX	<b>Committee Reports</b>		
A	<b>Convention – Topics for 2024: PIC, CPR, Concession Contracts, Food Inspections, and Payment &amp; Security Systems.</b>		
B	<b>Events &amp; Outings – Jeromie Garn that tickets are on sale for both baseball outings in Columbus and Cleveland.</b>		
C	<b>Flowers &amp; News – The policy and procedure on sending flowers/donations was drafted, as well as a property receipt was created for the coins (and other GOSA property). The statement of commitment for trustees was amended to add a return of property paragraph. Trustees discussed a few hypothetical situations with memorial fund to clean up the new policy.</b>		
D	<b>GOSA 75<sup>th</sup> Anniversary – March 15, 2025. The committee is researching other locations with better terms and pricing.</b>		
E	<b>Historians – Annie Bair continues to work on digitizing the picture files. Eric German shared quotes on video production.</b>		
	<i>Motion to allocate \$12,000 to complete the historical video project by Drew Kissel.</i>	<b>Second:</b>	<i>Barry Hassinger.</i>
		<b>Motion Passes.</b>	
F	<b>Membership – Karen Chicketti reported the current membership count is 463. The multi-year discount has cost \$1,200.</b>		
G	<b>Nominating &amp; Awards – OFMA Spring meetings and awards presentations are ongoing this month.</b>		
H	<b>Publications – Yearbook is heading to printers this week. The next newsletter deadline: April 16, 2023.</b>		
I	<b>Tickets – Randy Kissel shared that the bar barrel drawing for 2024 is open for sponsors, and tickets are already available.</b>		
	<i>Motion to purchase a bourbon barrel for \$12,000 to sell 75<sup>th</sup> anniversary commemorative bottles(@150) at \$100 each by Bill Bush.</i>	<b>Second:</b>	<i>Matt Cappella.</i>
		<b>Motion Passes.</b>	
X	<b>Old Business</b>		
A	<b>Website Upgrade – We are continuing to research other necessary upgrades to the website including a membership plug in.</b>		
B	<b>NAARSO Training – Nick Blois is waiting for approval for NAARSO training added to the Ohio Tech Cred program.</b>		
C	<b>Games Rules – Eric German &amp; Bill Sterling are working on recommended language for games rules.</b>		
D	<b>Circleville Pumpkin Show – Bill Sterling shared that the show committee is working on a provider for electrical service.</b>		

<b>E</b>	<b>Outstanding Invoices for Dues/Advertising</b> – Trustees will continue to reach out to members unpaid to collect dues. Members receive emailed invoices, mailed if no email, and may request a paper invoice. Members may pay dues from the link in the email, and also do use the website shopping cart to purchase and pay for dues. Final collections will begin sooner for 2024 dues, and the payment deadline will need to be closer to the constitutional date of January 15 in order to publish the yearbook earlier for members to be booked by fairs and festivals in the current year.		
<b>F</b>	<b>Nationwide Outdoor Amusement Organization Meeting/Roundtable</b> – Bill Sterling will continue to research this.		
<b>G</b>	<b>License Plate for Front of Vehicle</b> – Bill Sterling presented a license plate and bumper sticker design. He will research suppliers and pricing for finished products and bring those to the May meeting for the board to review.		
	<b>Motion to set aside \$1,200 to begin design and purchase of decorative license plate (and possibly other projects) by Bill Sterling.</b>	<b>Second:</b>	<b>Karen Chicketti</b>
	<b>Motion Passes.</b>		
<b>H</b>	<b>Memorial Fund Payout</b> – \$75,000 in Life Member funds set aside on the balance sheet to assist in covering death benefits. Currently \$15,000 is in savings and \$60,000 is in the 14-month CD investment. <b>THIS ITEM IS CLOSED.</b>		
<b>XI</b>	<b>New Business</b> – NONE.		
<b>XII</b>	<b>Motion to adjourn at 1:50 p.m. by Drew Kissel.</b>	<b>Second:</b>	<b>Matt Cappella.</b>
	<b>Motion Passes.</b>		

# Greater Ohio Showmen's Association

## Balance Sheet

As of March 31, 2023

	TOTAL
<b>ASSETS</b>	
Current Assets	
Bank Accounts	
General Fund	57,783.79
Legislative Fund	19,087.99
Saving & Designated Funds Money Market	0.00
A General Funds Holding	1,817.16
Convention & Extravaganza	913.14
Events & Outings	2,124.77
Bengals Outing	-250.00
Clippers Outing	-250.00
Indians Baseball Outing	-217.00
Mike Callif Youth Fund	1,202.32
<b>Total Events &amp; Outings</b>	<b>2,610.09</b>
Health & Sanitation	2,306.91
Historian (Storage & Preservation)	100.00
Membership	3,954.35
Memorial Fund (Death Benefits)	9,050.00
Nominating & Awards	4,720.00
Publications & Media	
Newsletter	1,956.34
Yearbook	20,276.53
<b>Total Publications &amp; Media</b>	<b>22,232.87</b>
<b>Total Saving &amp; Designated Funds Money Market</b>	<b>47,704.52</b>
Savings - Long Term Designated Funds	-12.00
75th Anniversary Fund	7,620.64
Less 75th Raffle Prizes (75% Ticket Sales)	12,375.00
<b>Total 75th Anniversary Fund</b>	<b>19,995.64</b>
Historical Video Project	-337.70
Life Member Dues Paid (Memorial Fund Payouts)	15,250.59
<b>Total Savings - Long Term Designated Funds</b>	<b>34,896.53</b>
Scholarship Money Market Accts.	
Rupert Otterbacher Memorial	12,098.57
Hummel Group Donation	3,000.00
<b>Total Rupert Otterbacher Memorial</b>	<b>15,098.57</b>
Sonny Kissel Memorial	23,311.94
<b>Total Scholarship Money Market Accts.</b>	<b>38,410.51</b>
<b>Total Bank Accounts</b>	<b>\$197,883.34</b>
Other Current Assets	
Undeposited Funds	715.00
<b>Total Other Current Assets</b>	<b>\$715.00</b>
<b>Total Current Assets</b>	<b>\$198,598.34</b>

	TOTAL
<b>Other Assets</b>	
Huntington CD (14 Mo, 4%, Open 11/21/22)	
Life Member Funds (Memorial Fund Payouts)	60,000.00
Scholarship - Kissel	50,000.00
Scholarship - Otterbacher	10,000.00
<b>Total Huntington CD (14 Mo, 4%, Open 11/21/22)</b>	<b>120,000.00</b>
Market Investment Account	50,000.00
Investment Dividends & Interest	9,176.44
<b>Total Market Investment Account</b>	<b>59,176.44</b>
<b>Total Other Assets</b>	<b>\$179,176.44</b>
<b>TOTAL ASSETS</b>	<b>\$377,774.78</b>
<b>LIABILITIES AND EQUITY</b>	
Liabilities	
Current Liabilities	
Credit Cards	\$4,654.17
<b>Total Current Liabilities</b>	<b>\$4,654.17</b>
<b>Total Liabilities</b>	<b>\$4,654.17</b>
Equity	\$373,120.61
<b>TOTAL LIABILITIES AND EQUITY</b>	<b>\$377,774.78</b>

# Greater Ohio Showmen's Association

## Profit and Loss Detail

March 2023

DATE	NAME	MEMO/DESCRIPTION	AMOUNT
<b>Ordinary Income/Expenses</b>			
Income			
General Income			
	Gala Super Raffle		<b>\$900.00</b>
	Interest - General Fund		<b>\$3.46</b>
	Interest - Life Member		<b>\$0.59</b>
	Membership Dues		<b>\$7,184.46</b>
OFMA/OFEA Joint Dues (Pass Thru)			
03/09/2023	German Group		15.38
03/25/2023	Goodwin, Jay		100.00
03/25/2023	Lower, Holly		100.00
03/31/2023	OFMA	Jay Goodwin	-100.00
03/31/2023	OFMA	Holly Lower	-100.00
<b>Total for OFMA/OFEA Joint Dues (Pass Thru)</b>			<b>\$15.38</b>
<b>Total for General Income</b>			<b>\$8,103.89</b>
Member Credit Balance			<b>\$ -147.00</b>
Program Services Income			
Convention & Extravaganza			
Stamp Game			
03/17/2023	Cox, Stacy		50.00
<b>Total for Stamp Game</b>			<b>\$50.00</b>
<b>Total for Convention &amp; Extravaganza</b>			<b>\$50.00</b>
Health & Sanitation			
03/13/2023		Code Book	40.00
<b>Total for Health &amp; Sanitation</b>			<b>\$40.00</b>
Legislative			
Interest (Legislative)			<b>\$0.50</b>
<b>Total for Legislative</b>			<b>\$0.50</b>
Membership			
75th Anniversary Raffle Ticket			<b>\$11,000.00</b>
<b>Total for Membership</b>			<b>\$11,000.00</b>
Publications & Media			
Newsletter Advertising			
03/25/2023	C.J.Dannemiller Co.		275.00
<b>Total for Newsletter Advertising</b>			<b>\$275.00</b>
Yearbook Advertising			<b>\$4,633.16</b>
<b>Total for Publications &amp; Media</b>			<b>\$4,908.16</b>
Scholarship			
Interest (Kissel)			<b>\$0.97</b>
Interest (Otterbacher)			<b>\$0.62</b>
Super Bowl Squares			<b>\$2,450.00</b>
<b>Total for Scholarship</b>			<b>\$2,451.59</b>
<b>Total for Program Services Income</b>			<b>\$18,450.25</b>
<b>Total for Income</b>			<b>\$26,407.14</b>

DATE	NAME	MEMO/DESCRIPTION	AMOUNT
Expenses			
General Expenses			
Administrative Expenses			
Computer Software			
03/10/2023	MailChimp	Monthly Subscription for Email	33.57
<b>Total for Computer Software</b>			<b>\$33.57</b>
Public Relations & Marketing Services			
03/09/2023	German Grp	Tampa Trip	1,881.59
03/10/2023	German Grp		1,700.00
<b>Total for Public Relations &amp; Marketing Services</b>			<b>\$3,581.59</b>
Secretary & Treasurer Services			
03/05/2023	Brandy Daniels		1,100.00
<b>Total for Secretary &amp; Treasurer Services</b>			<b>\$1,100.00</b>
<b>Total for Administrative Expenses</b>			<b>\$4,715.16</b>
Operational Expenses			
Bank Service Charges			<b>\$110.76</b>
Board Meetings			
03/10/2023	Catering by Cox	December Lunch	672.00
03/31/2023	Catering by Cox	March Lunch	672.00
<b>Total for Board Meetings</b>			<b>\$1,344.00</b>
<b>Total for Operational Expenses</b>			<b>\$1,454.76</b>
<b>Total for General Expenses</b>			<b>\$6,169.92</b>
Program Services Expenses			
Convention & Extravaganza			
03/09/2023	OFMA	2023 Share with OFMA	4,870.20
03/24/2023	Amazon	Small Raffle Drum	69.98
<b>Total for Convention &amp; Extravaganza</b>			<b>\$4,940.18</b>
Events & Outings			
Gibtown Lunch & Outings			<b>\$400.00</b>
Indians Baseball Outing			<b>\$217.00</b>
<b>Total for Events &amp; Outings</b>			<b>\$617.00</b>
Legislative			
Lobbying Services			
03/05/2023	Govt Advantage Group		1,200.00
<b>Total for Lobbying Services</b>			<b>\$1,200.00</b>
<b>Total for Legislative</b>			<b>\$1,200.00</b>
Membership			
03/31/2023	Gino's Awards	Life Cards - Bates, A & Dallman, M	56.00
<b>Total for Membership</b>			<b>\$56.00</b>
Nominating & Awards			
OFMA Spring Dinners			
03/21/2023	Doug Marine	District 3,4,6	115.00
03/21/2023	Debbie Hukill	District 7&8	132.00
03/21/2023	Putnam County Ag.	District 1&2	100.00
03/21/2023	Lorain County Fair	District 5&9	175.00
<b>Total for OFMA Spring Dinners</b>			<b>\$522.00</b>
Spring Awards			
03/22/2023	Ryder Engraving		1,638.80
<b>Total for Spring Awards</b>			<b>\$1,638.80</b>
<b>Total for Nominating &amp; Awards</b>			<b>\$2,160.80</b>

DATE	NAME	MEMO/DESCRIPTION	AMOUNT
Publications & Media			
Newsletter			
03/03/2023	USPS	March Postage	22.62
<b>Total for Newsletter</b>			<b>\$22.62</b>
Yearbook			
03/09/2023	German Grp	Images	49.00
<b>Total for Yearbook</b>			<b>\$49.00</b>
<b>Total for Publications &amp; Media</b>			<b>\$71.62</b>
<b>Total for Program Services Expenses</b>			<b>\$9,045.60</b>
<b>Total for Expenses</b>			<b>\$15,215.52</b>
<b>Net Income</b>			<b>\$11,191.62</b>