



# MINUTES

November 2023 Board Meeting  
Kalahari Resorts, Sandusky

|     |   |  |                              |                         |
|-----|---|--|------------------------------|-------------------------|
| I   | <b>Call to Order by President Randy Kissel at 11 a.m.</b>   |  | <b>Pledge of Allegiance:</b> | <i>Karen Chicketti.</i> |
|     | <b>Present:</b> <i>Randy Kissel, Mike Tedrick, Barry Hassinger, Brian Linville, Bill Sterling, Tim Lisko, Bill Bush, Annie Bair, Nick Blois, Jennifer Ramsey, Drew Kissel, Jeromie Garn, Karen Chicketti, Matt Cappella, &amp; Brandy Daniels.</i>  |  |                              |                         |
|     | <b>Absent:</b> <i>Eric German.</i>  |  |                              |                         |
|     | <b>Guests:</b> <i>Bobby &amp; Jenny Endsley, Members, Dave Gallapoo, Past Presidents and Amanda Sines, Gov't Advantage Group.</i>   |  |                              |                         |
| II  | <b>Correspondence – The secretary shared periodicals received this fall.</b>  |  |                              |                         |
|     | <b>Motion to approve minutes of October 2023 meeting by Barry Hassinger.</b>  |  | <b>Second:</b>               | <b>Jeromie Garn.</b>    |
|     | <b>Motion Passes.</b>   |  |                              |                         |
| III | <b>Financial Report - Mike Tedrick reported on the investment account and that he spoke with the investment advisor. He shared recommendations from Glen Strong for moving funds around to maximize earning potential in the shorter term.</b>  |  |                              |                         |
|     | <b>Motion to approve current financial report by Drew Kissel.</b>   |  | <b>Second:</b>               | <b>Nick Blois.</b>      |
|     | <b>Motion Passes.</b>   |  |                              |                         |
|     | <b>Motion to move \$3,100.00 cash reserves from investment to CD per recommendation of financial advisor by Barry Hassinger.</b>  |  | <b>Second:</b>               | <b>Drew Kissel.</b>     |
|     | <b>Motion Passes.</b>   |  |                              |                         |
| IV  | <b>New Members</b>  |  |                              |                         |
|     | <b>Motion to approve new member Travis Mettler and returning members Ohio Harness Horseman's Association, Fulton County Fair, &amp; Pat Allen by Drew Kissel. Kelly Spaulding has moved from a spouse to regular member.</b>  |  | <b>Second:</b>               | <b>Jeromie Garn.</b>    |
|     | <b>Motion Passes.</b>   |  |                              |                         |
| V   | <b>Legislative &amp; Government Updates -- Current legislative report:</b> <a href="https://mygosa.net/legislative-issues/">https://mygosa.net/legislative-issues/</a> .  |  |                              |                         |
| VI  | <b>Partner Association Updates – No report.</b>   |  |                              |                         |
| VII | <b>Committee Reports</b>  |  |                              |                         |
|     | <b>A Past President's Advisory – David Gallapoo recommends changes to some language changes in the constitution, as well as the organization should consider a “president-elect” or “immediate past president” officer position for leadership overlap.</b>   |  |                              |                         |
|     | <b>B Budget &amp; Audit – Mike Tedrick reported that he elected to add cyber coverage to the insurance suite, which created a refund from the current policies, and we receive more coverage for less money.</b>  |  |                              |                         |
|     | <b>C Convention – The committee will seek sponsors for the additional \$100.00 cost to sponsor GOSA tables and would share the drawing prize if selected. Need a solution for annual meeting to fit the board on the stage, or the floor together.</b>  |  |                              |                         |
|     | <b>Motion to participate in the additional sideboard to the super raffle drawing at OFMA convention with a prize of 50% of ticket dollars sold by Barry Hassinger.</b>  |  | <b>Second:</b>               | <b>Bill Sterling.</b>   |
|     | <b>Motion Passes.</b>   |  |                              |                         |
|     | <b>D Events &amp; Outings – Bengals tickets are sold out for December 10 vs. Colts. Hit the Road party will be at Mike Tedrick's property in Johnstown in March 2024, and Jeromie Garn will be setting up the bowling outing the following day. Date TBD.</b>   |  |                              |                         |
|     | <b>E Flowers &amp; News – Barry Hassinger continued the discussion on requirements for sending flowers when people are ill/hospitalized as per the GOSA past practices and yearbook contents. This is too difficult to track. The secretary will send a card when notified by a board or flower/news committee member. Barry also recommended reviewing the policy on requirements for eligibility for the memorial fund. He will work on language to present to membership. The secretary will reach out to between now and the next meeting to update the coin inventory.</b> |  |                              |                         |
|     | <b>F Games - Bill Sterling noted that games changes were addressed in the legislative report above.</b>   |  |                              |                         |
|     | <b>G GOSA 75<sup>th</sup> Anniversary – Contract signed for March 14 &amp; 15, 2025 – Hilton Polaris for an attendance of 250. Currently 63 raffle tickets are sold. Sponsorships are still available for the event. Rooms will be available (need to book 64 nights). Bill Sterling suggested creating a 75<sup>th</sup> Anniversary float in the parade for the 2025 Circleville Pumpkin Show.</b>  |  |                              |                         |
| H   | <b>Health &amp; Safety - No updates. Mike Tedrick referred members to the recent Concessionaire's Corner. Barry Hassinger inquired about regulations for temporary food licenses, and how those differ from member's typical full licenses.</b>   |  |                              |                         |
| I   | <b>Historians – Eric German reported they are still collecting video and photo information and working on the script.</b>   |  |                              |                         |

|             |   |   |
|-------------|---|---|
| <b>K</b>    | <p><b>Membership</b> – The secretary reported the current count is 468. Karen Chicketti shared the committee will sponsor a membership recruiting contest for officers/trustees only with entries per member, per year (prizes are super raffle ticket, bourbon bottle, &amp; cruise raffle ticket for the top three recruiters (from membership funds). This contest will run between 2024 and 2025 convention. Jennifer Ramsey shared a third opportunity to utilize fair vendor applications to encourage GOSA membership. The committee will work on this with the OFMA to get out to ALL fairs.</p> <p><b>Motion to hold a membership contest for those who join or pay dues by January 5, 2023</b> <b>Second:</b> <b>Drew Kissel.</b><br/>(prizes \$500, \$300, free year of dues to come from membership funds) <b>by Bill Bush.</b></p> | <b>Motion Passes.</b>   |
| <b>K</b>    | <b>Nominating &amp; Awards</b> – The board selected recipients of awards to be presented at the annual meeting. Open life memberships will be advertised for lottery applications after the November board meeting when the number is established.  |   |
| <b>L</b>    | <b>Ohio State Fair Communications</b> – Jennifer Ramsey is working with this committee to address issues with payment systems in a proactive manner to educate fairs and members to improve outcomes for everyone. She addressed questions from the board about the specific issues especially those who don't have experience with the systems and problems.   |   |
| <b>M</b>    | <b>Publications</b> – The newsletter deadline is November 24, 2023. Brian Linville will have a yearbook update in December.   |   |
| <b>N</b>    | <b>Ride Safety</b> - Nick Blois reminds members they can get inspected/licensed starting in November. He also reported that NAARSO training is available on Ohio Tech Cred, and that they are working to get AIMS training added to this program.   |   |
| <b>O</b>    | <b>Tickets</b> – Jennifer Ramsey reported that 136 super raffle 2024 tickets are sold. She also reminds the board to collect all contact information (legal name, address, phone) on stubs. Nicknames or screen names for gala are optional information.  |   |
| <b>P</b>    | <b>Trade Show</b> – Provided sponsorship for OFEA convention and purchased television for raffle prize.   |   |
| <b>VIII</b> | <b>Old Business</b>   |   |
| <b>A</b>    | <b>Website Upgrade</b> – We are continuing to research other necessary upgrades to the website including a membership plug in. The secretary will investigate a platform to text/reach members on their cell phone which is more accessible than email. Send any suggestions for improving or refreshing the website to the secretary.  |   |
| <b>B</b>    | <b>Nationwide Outdoor Amusement Organization Meeting/Roundtable</b> – Bill Sterling would like to pause this effort for a later date. <b>THIS ITEM IS CLOSED.</b>   |   |
| <b>C</b>    | <b>License Plate / Window Cling</b> – The secretary will get other quantities and a price on a plastic version of the plate, plus pricing on a bumper sticker. The board will need to decide by email before the December meeting.  |   |
| <b>IX</b>   | <b>New Business – NONE.</b>   |   |
| <b>X</b>    | <b>Motion to adjourn at 4:00 p.m. by Karen Chicketti.</b>   | <p><b>Second:</b> <b>Nick Blois.</b></p> <p><b>Motion Passes.</b></p> |

# Greater Ohio Showmen's Association

## Balance Sheet

As of October 31, 2023

|   | TOTAL               |
|---|---------------------|
| <b>ASSETS</b>   |                     |
| Current Assets  |                     |
| Bank Accounts   |                     |
| General Fund  | 66,181.47           |
| Legislative Fund  | 11,765.54           |
| Saving & Designated Funds Money Market                  | 0.00                |
| A General Funds Holding                                 | 6,247.18            |
| Convention & Extravaganza                               | 1,339.52            |
| Events & Outings  | 2,711.37            |
| Bengals Outing  | 2,488.00            |
| Mike Callif Youth Fund                                  | 1,202.32            |
| <b>Total Events &amp; Outings</b>                       | <b>6,401.69</b>     |
| Health & Sanitation                                     | 1,607.31            |
| Historian (Storage & Preservation)                      | 100.00              |
| Membership  | 3,954.35            |
| Memorial Fund (Death Benefits)                          | 7,325.00            |
| Nominating & Awards                                     | 4,720.00            |
| Publications & Media                                    |                     |
| Decorative License Plate & Products                     | 1,200.00            |
| Newsletter  | 707.97              |
| Yearbook  | 15,722.25           |
| <b>Total Publications &amp; Media</b>                   | <b>17,630.22</b>    |
| <b>Total Saving &amp; Designated Funds Money Market</b> | <b>49,325.27</b>    |
| Savings - Long Term Designated Funds                    | 0.00                |
| 75th Anniversary Bourbon Barrel                         | 12,000.00           |
| 75th Anniversary Fund                                   | 4,888.93            |
| Less 75th Raffle Prizes (75% Ticket Sales)              | 19,500.00           |
| <b>Total 75th Anniversary Fund</b>                      | <b>24,388.93</b>    |
| Historical Video Project                                | 11,662.30           |
| Life Member Dues Paid (Memorial Fund Payouts)           | 15,225.32           |
| <b>Total Savings - Long Term Designated Funds</b>       | <b>63,276.55</b>    |
| Scholarship Money Market Accts.                         |                     |
| Rupert Otterbacher Memorial                             | 7,136.51            |
| Hummel Group Donation                                   | 4,500.00            |
| <b>Total Rupert Otterbacher Memorial</b>                | <b>11,636.51</b>    |
| Sonny Kissel Memorial                                   | 31,998.20           |
| <b>Total Scholarship Money Market Accts.</b>            | <b>43,634.71</b>    |
| <b>Total Bank Accounts</b>                              | <b>\$234,183.54</b> |
| Other Current Assets                                    | \$626.00            |
| <b>Total Current Assets</b>                             | <b>\$234,809.54</b> |
| Other Assets  |                     |
| Huntington CD (14 Mo, 4%, Open 11/21/22)                |                     |
| Life Member Funds (Memorial Fund Payouts)               | 60,000.00           |

|   | TOTAL               |
|---|---------------------|
| Scholarship - Kissel                                  | 50,000.00           |
| Scholarship - Otterbacher                             | 10,000.00           |
| <b>Total Huntington CD (14 Mo, 4%, Open 11/21/22)</b> | <b>120,000.00</b>   |
| Market Investment Account                             | 50,000.00           |
| Investment Dividends & Interest                       | 10,399.50           |
| <b>Total Market Investment Account</b>                | <b>60,399.50</b>    |
| <b>Total Other Assets</b>                             | <b>\$180,399.50</b> |
| <b>TOTAL ASSETS</b>                                   | <b>\$415,209.04</b> |
| <b>LIABILITIES AND EQUITY</b>                         |                     |
| Liabilities   |                     |
| Current Liabilities                                   |                     |
| Credit Cards  | \$2,606.85          |
| <b>Total Current Liabilities</b>                      | <b>\$2,606.85</b>   |
| <b>Total Liabilities</b>                              | <b>\$2,606.85</b>   |
| Equity  | \$412,602.19        |
| <b>TOTAL LIABILITIES AND EQUITY</b>                   | <b>\$415,209.04</b> |

# Greater Ohio Showmen's Association

## Profit and Loss Detail

October 2023

| DATE   | NAME                            | MEMO/DESCRIPTION           | AMOUNT              |
|--|---------------------------------|----------------------------|---------------------|
| Ordinary Income/Expenses                                 |                                 |                            |                     |
| Income   |                                 |                            |                     |
| General Income   |                                 |                            |                     |
| Gala Super Raffle  |                                 |                            |                     |
| 10/09/2023   |                                 |                            | 7,000.00            |
| 10/16/2023   |                                 |                            | 2,300.00            |
| <b>Total for Gala Super Raffle</b>                       |                                 |                            | <b>\$9,300.00</b>   |
| Interest & Dividends on Investments                      |                                 |                            |                     |
| 10/31/2023   |                                 | Oct 2023                   | 26.26               |
| <b>Total for Interest &amp; Dividends on Investments</b> |                                 |                            | <b>\$26.26</b>      |
| Interest - General Fund                                  |                                 |                            |                     |
| 10/12/2023   |                                 | Cash Back                  | 48.00               |
| 10/31/2023   |                                 |                            | 0.73                |
| 10/31/2023   |                                 |                            | 2.10                |
| <b>Total for Interest - General Fund</b>                 |                                 |                            | <b>\$50.83</b>      |
| Jamboree Events  |                                 |                            |                     |
| 10/09/2023   |                                 | J. Garn - Coshocton County | 4,495.00            |
| 10/16/2023   |                                 | Stark County               | 3,200.00            |
| 10/16/2023   |                                 | Summit County              | 2,405.00            |
| <b>Total for Jamboree Events</b>                         |                                 |                            | <b>\$10,100.00</b>  |
| Membership Dues  |                                 |                            | <b>\$13,471.41</b>  |
| OFMA/OFEA Joint Dues (Pass Thru)                         |                                 |                            | <b>\$47.17</b>      |
| <b>Total for General Income</b>                          |                                 |                            | <b>\$32,995.67</b>  |
| Member Credit Balance                                    |                                 |                            | <b>\$ -1,985.00</b> |
| Program Services Income                                  |                                 |                            |                     |
| Convention & Extravaganza                                |                                 |                            |                     |
| Stamp Game   |                                 |                            |                     |
| 10/01/2023   | Egbert, Dan                     |                            | 16.67               |
| 10/03/2023   | Pugsley Audio LLC               | OFMA Convention Stamp Game | 50.00               |
| 10/15/2023   | Kolar, Chad                     | OFMA Stamp Game Sponsor    | 50.00               |
| 10/16/2023   | Audio Innovators                | OFMA Convention Stamp Game | 50.00               |
| 10/18/2023   | COSI                            | OFMA Convention Stamp Game | 50.00               |
| 10/18/2023   | Firefighter Show                |                            | 50.00               |
| 10/24/2023   | Bates, Eric                     | OFMA Stamp Game Sponsor    | 50.00               |
| 10/24/2023   | Variety Attractions Inc.        | OFMA Convention Stamp Game | 35.71               |
| 10/24/2023   | Variety Attractions Inc.        | OFMA Convention Stamp Game | 14.29               |
| 10/24/2023   | Hamburg Fireworks Display, Inc. | OFMA Convention Stamp Game | 50.00               |
| 10/24/2023   | Haas & Wilkerson                | OFMA Convention Stamp Game | 50.00               |
| 10/24/2023   | Allen, Pat                      | Stamp Game OFMA Convention | 33.33               |
| 10/24/2023   | Ron Storer Commercial Sound     | OFMA Convention Stamp Game | 33.33               |
| <b>Total for Stamp Game</b>                              |                                 |                            | <b>\$533.33</b>     |
| <b>Total for Convention &amp; Extravaganza</b>           |                                 |                            | <b>\$533.33</b>     |
| Legislative  |                                 |                            |                     |
| Interest (Legislative)                                   |                                 |                            | <b>\$0.29</b>       |
| Survival Kits  |                                 |                            |                     |
| 10/09/2023   |                                 | M. Cappella                | 650.00              |

| DATE                                      | NAME                           | MEMO/DESCRIPTION                            | AMOUNT             |
|---|--------------------------------|---|--------------------|
| 10/16/2023                                |                                | Bill Sterling                               | 425.00             |
| <b>Total for Survival Kits</b>            |                                |   | <b>\$1,075.00</b>  |
| <b>Total for Legislative</b>              |                                |   | <b>\$1,075.29</b>  |
| Membership                                |                                |   |                    |
|   | 75th Anniversary Raffle Ticket |   | \$9,500.00         |
| <b>Total for Membership</b>               |                                |   | <b>\$9,500.00</b>  |
| Memorial Donations                        |                                |   |                    |
| 10/31/2023                                |                                | IMO Willard Kieffer ILO Flowers to Fund     | 100.00             |
| <b>Total for Memorial Donations</b>       |                                |   | <b>\$100.00</b>    |
| Publications & Media                      |                                |   |                    |
|   | Yearbook Advertising           |   | \$8,462.09         |
| <b>Total for Publications &amp; Media</b> |                                |   | <b>\$8,462.09</b>  |
| Scholarship                               |                                |   |                    |
| Fall Round Up                             |                                |   |                    |
| 10/09/2023                                |                                | Raffle Tickets Sold                         | 865.00             |
| 10/16/2023                                |                                | Raffle Tickets                              | 1,235.00           |
| 10/16/2023                                | Bair, Annie                    | Auction                                     | 700.00             |
| 10/16/2023                                | Bair, Annie                    | Dinner Tickets                              | 150.00             |
| 10/16/2023                                | Endsley, Robert (LIFE)         | Auction                                     | 2,500.00           |
| 10/31/2023                                |                                | Auction                                     | 7,995.00           |
| 10/31/2023                                |                                | Raffle Tickets Sold                         | 3,980.00           |
| 10/31/2023                                |                                | 50/50 Proceeds                              | 5,025.00           |
| 10/31/2023                                |                                | Dinner Tickets                              | 3,160.00           |
| <b>Total for Fall Round Up</b>            |                                |   | <b>\$25,610.00</b> |
| Interest (Kissel)                         |                                |   | \$1.00             |
| Interest (Otterbacher)                    |                                |   | \$0.74             |
| Scholarship Donations                     |                                |   |                    |
| 10/09/2023                                |                                | Poor Jack Amusements IMO Gerald Otterbacher | 100.00             |
| <b>Total for Scholarship Donations</b>    |                                |   | <b>\$100.00</b>    |
| <b>Total for Scholarship</b>              |                                |   | <b>\$25,711.74</b> |
| <b>Total for Program Services Income</b>  |                                |   | <b>\$45,382.45</b> |
| <b>Total for Income</b>                   |                                |   | <b>\$76,393.12</b> |
| Expenses                                  |                                |   |                    |
| General Expenses                          |                                |   |                    |
| Administrative Expenses                   |                                |   |                    |
| Computer Software                         |                                |   |                    |
| 10/10/2023                                | MailChimp                      | Monthly Subscription for Email              | 33.57              |
| <b>Total for Computer Software</b>        |                                |   | <b>\$33.57</b>     |
| Postage & Mailing                         |                                |   |                    |
| 10/25/2023                                | USPS                           | PO Box Year                                 | 226.00             |
| <b>Total for Postage &amp; Mailing</b>    |                                |   | <b>\$226.00</b>    |
| Public Relations & Marketing Services     |                                |   | \$1,700.00         |
| Secretary & Treasurer Services            |                                |   | \$1,100.00         |
| <b>Total for Administrative Expenses</b>  |                                |   | <b>\$3,059.57</b>  |
| Operational Expenses                      |                                |   |                    |
| Bank Service Charges                      |                                |   | \$267.18           |
| Board Meetings                            |                                |   |                    |
| 10/14/2023                                | Zoom                           | Year Subscription                           | 149.90             |
| <b>Total for Board Meetings</b>           |                                |   | <b>\$149.90</b>    |
| Insurance                                 |                                |   |                    |

| DATE  | NAME   | MEMO/DESCRIPTION                        | AMOUNT             |
|---|--------|---|--------------------|
| 10/10/2023  | Amazon | Replace Stolen Items from Storage       | 902.12             |
| <b>Total for Insurance</b>                        |        |   | <b>\$902.12</b>    |
| <b>Total for Operational Expenses</b>             |        |   | <b>\$1,319.20</b>  |
| <b>Total for General Expenses</b>                 |        |   | <b>\$4,378.77</b>  |
| Program Services Expenses                         |        |   |                    |
| Events & Outings                                  |        |   |                    |
| Bengals Football Outing                           |        |   |                    |
| 10/01/2023  |        | Dan Bullen - 5                          | -509.47            |
| 10/02/2023  |        | Matt Cappella - 2                       | -203.61            |
| <b>Total for Bengals Football Outing</b>          |        |   | <b>\$ -713.08</b>  |
| <b>Total for Events &amp; Outings</b>             |        |   | <b>\$ -713.08</b>  |
| Legislative                                       |        |   |                    |
| Lobbying Services                                 |        |   |                    |
| <b>Total for Legislative</b>                      |        |   | <b>\$1,200.00</b>  |
| Life Events (Flowers & News)                      |        |   |                    |
| 10/31/2023  |        | IMO Willard Kieffer ILO Flowers to Fund | 100.00             |
| <b>Total for Life Events (Flowers &amp; News)</b> |        |   | <b>\$100.00</b>    |
| Scholarship                                       |        |   |                    |
| Fall Round Up                                     |        |   |                    |
| 10/16/2023  |        | Prizes for Raffle                       | 5,000.00           |
| 10/16/2023  |        | Cash for Till/Change                    | 500.00             |
| 10/31/2023  |        | Bartender                               | 100.00             |
| 10/31/2023  |        | Catering                                | 2,500.00           |
| 10/31/2023  |        | Change Till Returned                    | -500.00            |
| 10/31/2023  |        | Elks Rent                               | 400.00             |
| <b>Total for Fall Round Up</b>                    |        |   | <b>\$8,000.00</b>  |
| <b>Total for Scholarship</b>                      |        |   | <b>\$8,000.00</b>  |
| <b>Total for Program Services Expenses</b>        |        |   | <b>\$8,586.92</b>  |
| <b>Total for Expenses</b>                         |        |   | <b>\$12,965.69</b> |
| <b>Net Income</b>                                 |        |   | <b>\$63,427.43</b> |