



# MINUTES

December 2023 Board Meeting  
Rhodes Center, Ohio Expo Center

|            |   |                              |                         |
|------------|---|------------------------------|-------------------------|
| <b>I</b>   | <b>Call to Order by President Randy Kissel at 10 a.m.</b>   | <b>Pledge of Allegiance:</b> | <i>Bobby Endsley.</i>   |
|            | <p><b>Present:</b> <i>Randy Kissel, Mike Tedrick, Barry Hassinger, Brian Linville, Bill Sterling, Tim Lisko, Bill Bush, Annie Bair, Nick Blois, Jennifer Ramsey, Drew Kissel, Jeromie Garn, Karen Chicketti, Matt Cappella, Eric German, &amp; Brandy Daniels.</i></p> <p><b>Guests:</b> <i>David Drake, Past President; Bobby &amp; Jenny Endsley, Members; Ron Dean, Chief Ride Inspector ODAg; &amp; Amanda Sines, Government Advantage Group.</i></p>   |                              |                         |
| <b>II</b>  | <b>Correspondence</b> – <i>The secretary shared periodicals and mail received since the November meeting.</i>   |                              |                         |
|            | <b>Motion to approve minutes of November 2023 meeting by Barry Hassinger.</b>   | <b>Second:</b>               | <b>Jeromie Garn.</b>    |
|            | <b>Motion Passes.</b>   |                              |                         |
| <b>III</b> | <p><b>Financial Report</b> - <i>Mike Tedrick reported on the investment account. The funds approved to pull in November will go into a separate CD so they can be tracked for profitability. Current CD of Scholarship and Life Member funds will move to a new CD when they expire in January 2024.</i></p>  |                              |                         |
|            | <b>Motion to approve current financial report by Annie Bair.</b>  | <b>Second:</b>               | <b>Jennifer Ramsey.</b> |
|            | <b>Motion Passes.</b>   |                              |                         |
| <b>IV</b>  | <b>New Members</b>  |                              |                         |
|            | <b>Motion to approve new member Julia Dearwester and returning member Ray Chapman of Nimco by Jennifer Ramsey.</b>  | <b>Second:</b>               | <b>Annie Bair.</b>      |
|            | <b>Motion Passes.</b>   |                              |                         |
| <b>V</b>   | <b>Legislative &amp; Government Updates</b>   |                              |                         |
|            | <p><b>A Government Advantage Group</b> - <i>Current legislative report: <a href="https://mygosa.net/legislative-issues/">https://mygosa.net/legislative-issues/</a>. Eric German provided testimony in person at the hearing on House Bill 238 regarding permitting and inspection fees for inflatable rides. Randy Kissel &amp; Bill Sterling also attended this hearing. David Drake reported that the fire marshals will begin requiring the fire suppression system in 2024 Should be grandfathered to new vehicles/licenses only. He recommends a meeting room at convention for Chief Smith to meet with interested parties.</i></p>  |                              |                         |
|            | <p><b>B Ohio Dept of Ag Ride Safety</b> - <i>Mr. Dean shared the department plans to add a much-needed inspector in the Columbus area. Game rule changes are submitted to JCARR. These will be open again for review in five years. He shared that the new sticker process for rides went well but will make some adjustments for the 2024 year to improve the system. Prompted by a question from Brian Linville, Mr. Dean also reported the department is looking at inspecting zip line and trampoline parks.</i></p>  |                              |                         |
| <b>VI</b>  | <b>Partner Association Updates</b> – <i>No report.</i>  |                              |                         |
| <b>VII</b> | <b>Committee Reports</b>  |                              |                         |
|            | <b>A Past President’s Advisory</b> – <i>No report.</i>  |                              |                         |
|            | <b>B Budget &amp; Audit</b> – <i>The secretary reported a refund check on current insurance policy received to offset the added additional cyber coverage purchased this fall (duplicate coverage). See insurance expense on treasurer report.</i>  |                              |                         |
|            | <p><b>C Convention</b> – <i>Bill Sterling attended the November OFMA meeting, where they approved the recommendation to call out only the winners during the gala. Randy Kissel clarified that he requested request getting tables at the gala at no charge (per October motion). Jennifer Ramsey requests to put a flyer in the registration packet at the convention about GOSA membership both for members and fair boards to book members. Eric German will speak with OFMA about this. He will also check on the cost of CPR card for class. Still need a solution for annual meeting to fit the board on the stage during the annual meeting. Bill Sterling would like to offer refreshments after the meeting for all who attend. Will use the gala number boards in the office to manage the sideboard super raffle, board members will need to take turns watching this. Jennifer Ramsey clarified that profits from the sideboard super raffle will go toward the 75<sup>th</sup> anniversary fund.</i></p> |                              |                         |
|            | <b>Motion to purchase a photo background with GOSA logo for the awards and individual board photos, and to use at events as a photo booth by Annie Bair.</b>  | <b>Second:</b>               | <b>Jennifer Ramsey.</b> |
|            | <b>Motion Passes.</b>   |                              |                         |
| <b>D</b>   | <p><b>Events &amp; Outings</b> – <i>Bengals tickets are sold out for December 10 vs. Colts. Hit the Road party will be at Mike Tedrick’s property in Johnstown on Saturday, March 23, 2024. Jeromie Garn will be setting up the bowling outing the following day. Time &amp; location TBD. He is also working on a date for the Clippers game next spring. Randy Kissel will look at Indian game dates. Bill Sterling will begin working on the Gibtown fishing trip and GOSA member luncheon.</i></p>  |                              |                         |

|             |  |  |
|-------------|--|--|
| <b>E</b>    | <b>Flowers &amp; News</b> – <i>The secretary will reach out to between now and the next meeting to update the coin inventory.</i>  |  |
|             | <i>Motion to have membership amend article XI of the GOSA constitution to change qualifications for memorial fund – must be a member for ten (10) consecutive years regardless of age joined with grandfather clause for current members by Bill Sterling.</i>   | <b>Second: Barry Hassinger.</b><br><b>Motion Passes.</b> |
| <b>F</b>    | <b>Games</b> - <i>Bill Sterling referred to the legislative and government report above for games rules updates.</i>   |  |
| <b>G</b>    | <b>GOSA 75<sup>th</sup> Anniversary</b> – <i>Contract signed for March 14 &amp; 15, 2025 – Hilton Polaris for an attendance of 250. Downpayment will be due 9 months before the event. Currently 67 raffle tickets are sold. Sponsorships are still available for the event-40% are sold. Rooms will be available (need to book 64 nights), and there is a \$20,000 food and beverage minimum. Bill Sterling suggested creating a 75<sup>th</sup> Anniversary float in the parade for the 2025 Circleville Pumpkin Show.</i> |  |
| <b>H</b>    | <b>Health &amp; Safety</b> - <i>Mike Tedrick asked members to review Concessionaire’s Corner and legislative report above on PIC.</i>  |  |
| <b>I</b>    | <b>Historians</b> – <i>Eric German reported that voiceover tracks are being laid down. May be a rough draft to view at convention. Annie Bair will continue organizing the photo albums using funds previously approved by the board. She would also like to present a digital photo album/tv projection on the tables in the office and other events and will gather options and pricing.</i>   |  |
| <b>K</b>    | <b>Membership</b> – <i>The secretary reported the current count is 469. The committee is sponsoring a membership recruiting contest for officers/trustees between 2024 and 2025 convention. The committee will work on changes to vendor applications to note GOSA membership with the OFMA to get out to ALL fairs.</i>   |  |
| <b>K</b>    | <b>Nominating &amp; Awards</b> – <i>Open life memberships will be advertised for lottery applications to draw at the annual meeting. Bill Sterling will work to update the past president’s plaque as it is out of space for future officeholders.</i>   |  |
| <b>L</b>    | <b>Ohio State Fair Communications</b> – <i>Jennifer Ramsey is working with this committee to address issues with payment systems in a proactive manner to educate fairs and members to improve outcomes for everyone.</i>  |  |
| <b>M</b>    | <b>Publications</b> – <i>The newsletter deadline is December . Eric German proposed changes to the yearbook to eliminate some repetitive pages without eliminating any sections/tabs: delete calendar (refer to website for events), delete award nomination forms (drive to website), delete sponsorship page, move new members to membership section, delete life member application.</i>  |  |
| <b>N</b>    | <b>Ride Safety</b> - <i>Nick Blois reminds members they can get inspected/licensed starting now. He also reported that NAARSO training is available on Ohio Tech Cred, and that they are working to get AIMS training added to this program.</i>   |  |
| <b>O</b>    | <b>Tickets</b> – <i>Jennifer Ramsey reported that 146 super raffle 2024 tickets are sold. She also reminds the board to collect all contact information (legal name, address, phone) on stubs. Nicknames or screen names for gala are optional information. Plan to turn in any unsold tickets that you will not sell yourself at the meeting in the convention office on Wednesday.</i>   |  |
| <b>P</b>    | <b>Trade Show</b> – <i>Provided sponsorship for OFEA convention and purchased television for raffle prize. Attendance was down.</i>  |  |
| <b>VIII</b> | <b>Old Business</b>  |  |
| <b>A</b>    | <b>Website Upgrade</b> – <i>We are continuing to research upgrades to the website &amp; ability to text members.</i>   |  |
| <b>B</b>    | <b>License Plate / Window Cling</b> – <i>The board chooses to procure metal license plates as the plastic are cheaper and do not provide significant cost difference, as well as can be sold at a higher price point.</i>  |  |
| <b>IX</b>   | <b>New Business</b>  |  |
| <b>A</b>    | <b>Board Meetings in 2024</b> – <i>Meeting in January will be 4 p.m. at the convention office on Wednesday, January 3. The board will determine meeting locations for next year once we have catering pricing and new room rent prices.</i>  |  |
| <b>B</b>    | <b>Immediate Past President</b>  |  |
|             | <i>Motion to have membership amend article five (V) of the GOSA constitution to create a trustee position on the executive committee of “Immediate Past President” that would be automatically occupied for two (2) years by the most recent president of the board and would have voting rights for that two-year period by Bill Sterling.</i>  | <b>Second: Barry Hassinger</b><br><b>Motion Passes.</b>  |
| <b>C</b>    | <b>Marketing, PR, &amp; Communications Contract</b>  |  |
|             | <i>Motion to approve the 2024-2025 contract with Eric German, German Group to retain for Marketing, PR, &amp; Communications for the GOSA by Drew Kissel.</i>  | <b>Second: Annie Bair.</b><br><b>Motion Passes.</b>      |
| <b>X</b>    | <b>Motion to adjourn at 2:55 p.m. by Mike Tedrick.</b>   |  |
|             |  | <b>Second: Jennifer Ramsey.</b><br><b>Motion Passes.</b> |

# Greater Ohio Showmen's Association

## Balance Sheet

As of November 30, 2023

|   | TOTAL               |
|---|---------------------|
| <b>ASSETS</b>   |                     |
| Current Assets  |                     |
| Bank Accounts   |                     |
| General Fund  | 56,831.68           |
| Legislative Fund  | 11,125.81           |
| Saving & Designated Funds Money Market                  | 0.00                |
| A General Funds Holding                                 | 7,803.41            |
| Convention & Extravaganza                               | 322.85              |
| Events & Outings  | 2,711.37            |
| Bengals Outing  | 93.00               |
| Mike Callif Youth Fund                                  | 1,202.32            |
| <b>Total Events &amp; Outings</b>                       | <b>4,006.69</b>     |
| Health & Sanitation                                     | 1,687.31            |
| Historian (Storage & Preservation)                      | 100.00              |
| Membership  | 4,954.35            |
| Memorial Fund (Death Benefits)                          | 5,325.00            |
| Nominating & Awards                                     | 4,720.00            |
| Publications & Media                                    |                     |
| Decorative License Plate & Products                     | 1,200.00            |
| Newsletter  | 1,813.17            |
| Yearbook  | 17,394.51           |
| <b>Total Publications &amp; Media</b>                   | <b>20,407.68</b>    |
| <b>Total Saving &amp; Designated Funds Money Market</b> | <b>49,327.29</b>    |
| Savings - Long Term Designated Funds                    | 0.00                |
| 75th Anniversary Bourbon Barrel                         | 12,000.00           |
| 75th Anniversary Fund                                   | 7,013.93            |
| Less 75th Raffle Prizes (75% Ticket Sales)              | 23,625.00           |
| <b>Total 75th Anniversary Fund</b>                      | <b>30,638.93</b>    |
| Historical Video Project                                | 6,299.80            |
| Life Member Dues Paid (Memorial Fund Payouts)           | 15,210.32           |
| <b>Total Savings - Long Term Designated Funds</b>       | <b>64,149.05</b>    |
| Scholarship Money Market Accts.                         |                     |
| Rupert Otterbacher Memorial                             | 23,953.55           |
| Hummel Group Donation                                   | 4,500.00            |
| <b>Total Rupert Otterbacher Memorial</b>                | <b>28,453.55</b>    |
| Sonny Kissel Memorial                                   | 31,999.42           |
| <b>Total Scholarship Money Market Accts.</b>            | <b>60,452.97</b>    |
| <b>Total Bank Accounts</b>                              | <b>\$241,886.80</b> |
| Other Current Assets                                    |                     |
| Undeposited Funds                                       | 55.00               |
| <b>Total Other Current Assets</b>                       | <b>\$55.00</b>      |
| <b>Total Current Assets</b>                             | <b>\$241,941.80</b> |
| Other Assets  |                     |

|   | TOTAL               |
|---|---------------------|
| Huntington CD (14 Mo, 4%, Open 11/21/22)              |                     |
| Life Member Funds (Memorial Fund Payouts)             | 60,000.00           |
| Scholarship - Kissel                                  | 50,000.00           |
| Scholarship - Otterbacher                             | 10,000.00           |
| <b>Total Huntington CD (14 Mo, 4%, Open 11/21/22)</b> | <b>120,000.00</b>   |
| Market Investment Account                             | 50,000.00           |
| Investment Dividends & Interest                       | 10,916.69           |
| <b>Total Market Investment Account</b>                | <b>60,916.69</b>    |
| <b>Total Other Assets</b>                             | <b>\$180,916.69</b> |
| <b>TOTAL ASSETS</b>                                   | <b>\$422,858.49</b> |
| <b>LIABILITIES AND EQUITY</b>                         |                     |
| Liabilities   |                     |
| Current Liabilities                                   |                     |
| Credit Cards  |                     |
| Voice Credit Card                                     | 10,242.10           |
| <b>Total Credit Cards</b>                             | <b>\$10,242.10</b>  |
| <b>Total Current Liabilities</b>                      | <b>\$10,242.10</b>  |
| <b>Total Liabilities</b>                              | <b>\$10,242.10</b>  |
| Equity  |                     |
| Opening Balance Equity                                | 192,787.94          |
| Unrestricted Net Assets                               | 219,814.25          |
| Net Income  | 14.20               |
| <b>Total Equity</b>                                   | <b>\$412,616.39</b> |
| <b>TOTAL LIABILITIES AND EQUITY</b>                   | <b>\$422,858.49</b> |

# Greater Ohio Showmen's Association

## Profit and Loss Detail

November 2023

| DATE   | NAME                  | MEMO/DESCRIPTION   | AMOUNT            |
|--|-----------------------|--|-------------------|
| <b>Ordinary Income/Expenses</b>                                  |                       |  |                   |
| Income   |                       |  |                   |
| General Income   |                       |  |                   |
| Gala Super Raffle  |                       |  |                   |
| 11/30/2023   |                       |  | 200.00            |
| 11/30/2023   |                       |  | 3,100.00          |
| 11/30/2023   |                       |  | 100.00            |
| <b>Total for Gala Super Raffle</b>                               |                       |  | <b>\$3,400.00</b> |
| Individual Donations   |                       |  |                   |
| 11/13/2023   |                       | M. Cappella  | 5.00              |
| <b>Total for Individual Donations</b>                            |                       |  | <b>\$5.00</b>     |
| Interest & Dividends on Investments                              |                       |  |                   |
| 11/30/2023   |                       | Nov 2023   | 517.19            |
| <b>Total for Interest &amp; Dividends on Investments</b>         |                       |  | <b>\$517.19</b>   |
| Interest - General Fund  |                       |  |                   |
| 11/07/2023   |                       |  | 28.00             |
| 11/30/2023   |                       |  | 1.13              |
| 11/30/2023   |                       |  | 2.02              |
| <b>Total for Interest - General Fund</b>                         |                       |  | <b>\$31.15</b>    |
| Membership Dues  |                       |  |                   |
| OFMA/OFEA Joint Dues (Pass Thru)                                 |                       |  |                   |
| 11/07/2023   | Sterling, William     |  | 100.00            |
| 11/30/2023   | OFMA                  | Bill Sterling  | -100.00           |
| <b>Total for OFMA/OFEA Joint Dues (Pass Thru)</b>                |                       |  | <b>\$0.00</b>     |
| <b>Total for General Income</b>                                  |                       |  | <b>\$7,480.75</b> |
| Member Credit Balance  |                       |  |                   |
| 11/01/2023   | The Hummel Group, Inc |  | -100.00           |
| <b>Total for Member Credit Balance</b>                           |                       |  | <b>\$ -100.00</b> |
| Program Services Income  |                       |  |                   |
| Convention & Extravaganza  |                       |  |                   |
| 11/30/2023   |                       | Gala Table Sponsors (Top Shelf, R. Kissel, Bush Fairway) | 300.00            |
| <b>Total for Convention &amp; Extravaganza</b>                   |                       |  | <b>\$300.00</b>   |
| Stamp Game   |                       |  |                   |
| 11/01/2023   | Egbert, Dan           |  | 33.33             |
| 11/30/2023   | 1st Choice Portable   | Stamp Game OFMA Convention                               | 50.00             |
|  |                       | Staging  |                   |
| <b>Total for Stamp Game</b>                                      |                       |  | <b>\$83.33</b>    |
| <b>Total for Convention &amp; Extravaganza with sub-accounts</b> |                       |  | <b>\$383.33</b>   |
| Health & Sanitation  |                       |  |                   |
| Health Code Books  |                       |  |                   |
| 11/30/2023   |                       |  | 80.00             |
| <b>Total for Health Code Books</b>                               |                       |  | <b>\$80.00</b>    |
| <b>Total for Health &amp; Sanitation</b>                         |                       |  | <b>\$80.00</b>    |
| Legislative  |                       |  |                   |
| Interest (Legislative)   |                       |  |                   |

| DATE  | NAME                       | MEMO/DESCRIPTION                          | AMOUNT             |
|---|----------------------------|---|--------------------|
| 11/30/2023                                      |                            |   | 0.27               |
| <b>Total for Interest (Legislative)</b>         |                            |   | <b>\$0.27</b>      |
| Survival Kits                                   |                            |   |                    |
| 11/30/2023                                      |                            | Jeromie Garn & Annie Bair                 | 560.00             |
| <b>Total for Survival Kits</b>                  |                            |   | <b>\$560.00</b>    |
| <b>Total for Legislative</b>                    |                            |   | <b>\$560.27</b>    |
| Membership                                      |                            |   |                    |
| 75th Anniversary Raffle Ticket                  |                            |   |                    |
| 11/10/2023                                      | Garn, Jeromie              |   | 1,000.00           |
| 11/30/2023                                      |                            |   | 4,000.00           |
| 11/30/2023                                      |                            |   | 500.00             |
| <b>Total for 75th Anniversary Raffle Ticket</b> |                            |   | <b>\$5,500.00</b>  |
| Cruise Raffle                                   |                            |   |                    |
| 11/30/2023                                      |                            |   | 1,000.00           |
| <b>Total for Cruise Raffle</b>                  |                            |   | <b>\$1,000.00</b>  |
| <b>Total for Membership</b>                     |                            |   | <b>\$6,500.00</b>  |
| Publications & Media                            |                            |   |                    |
| Newsletter Advertising                          |                            |   |                    |
| 11/01/2023                                      | The Hummel Group, Inc      |   | 100.00             |
| 11/09/2023                                      | Berk, Robert (LIFE)        |   | 275.00             |
| 11/30/2023                                      | The Hummel Group, Inc      |   | 325.00             |
| 11/30/2023                                      | Atlantic Food Distributors |   | 425.00             |
| <b>Total for Newsletter Advertising</b>         |                            |   | <b>\$1,125.00</b>  |
| Yearbook Advertising                            |                            |   | <b>\$1,672.26</b>  |
| <b>Total for Publications &amp; Media</b>       |                            |   | <b>\$2,797.26</b>  |
| Scholarship                                     |                            |   |                    |
| Interest (Kissel)                               |                            |   |                    |
| 11/30/2023                                      |                            |   | 1.22               |
| <b>Total for Interest (Kissel)</b>              |                            |   | <b>\$1.22</b>      |
| Interest (Otterbacher)                          |                            |   |                    |
| 11/30/2023                                      |                            |   | 1.04               |
| <b>Total for Interest (Otterbacher)</b>         |                            |   | <b>\$1.04</b>      |
| Scholarship Donations                           |                            |   |                    |
| 11/30/2023                                      |                            | Robert Munta IMO G. Otterbacher           | 20.00              |
| 11/30/2023                                      |                            | David & Donna Drake IMO G. Otterbacher    | 100.00             |
| 11/30/2023                                      |                            | David Benson IMO G. Otterbacher           | 100.00             |
| 11/30/2023                                      |                            | Gary & Jennifer Gole IMO G. Otterbacher   | 100.00             |
| 11/30/2023                                      |                            | Marguerite Otterbacher IMO G. Otterbacher | 100.00             |
| 11/30/2023                                      |                            | Jamie Pope IMO G. Otterbacher             | 140.00             |
| 11/30/2023                                      |                            | Bobby & Jenny Endsley IMO G. Otterbacher  | 100.00             |
| <b>Total for Scholarship Donations</b>          |                            |   | <b>\$660.00</b>    |
| <b>Total for Scholarship</b>                    |                            |   | <b>\$662.26</b>    |
| <b>Total for Program Services Income</b>        |                            |   | <b>\$10,983.12</b> |
| <b>Total for Income</b>                         |                            |   | <b>\$18,363.87</b> |
| Expenses  |                            |   |                    |
| General Expenses                                |                            |   |                    |
| Administrative Expenses                         |                            |   |                    |
| Computer Software                               |                            |   |                    |
| 11/10/2023                                      | MailChimp                  | Monthly Subscription for Email            | 33.57              |
| <b>Total for Computer Software</b>              |                            |   | <b>\$33.57</b>     |

| DATE   | NAME                   | MEMO/DESCRIPTION   | AMOUNT            |
|--|------------------------|--|-------------------|
| Public Relations & Marketing Services                      |                        |  |                   |
| 11/10/2023   | German Grp             |  | 1,700.00          |
| <b>Total for Public Relations &amp; Marketing Services</b> |                        |  | <b>\$1,700.00</b> |
| Secretary & Treasurer Services                             |                        |  |                   |
| 11/05/2023   | Brandy Daniels         |  | 1,100.00          |
| <b>Total for Secretary &amp; Treasurer Services</b>        |                        |  | <b>\$1,100.00</b> |
| <b>Total for Administrative Expenses</b>                   |                        |  | <b>\$2,833.57</b> |
| Operational Expenses                                       |                        |  |                   |
| Bank Service Charges                                       |                        |  |                   |
| 11/01/2023   | QuickBooks Payments    | System-recorded fee for QuickBooks Payments. Fee-name: DiscountRateFee, fee-type: Daily. | 25.59             |
| 11/03/2023   | QuickBooks Payments    | System-recorded fee for QuickBooks Payments. Fee-name: DiscountRateFee, fee-type: Daily. | 0.98              |
| 11/06/2023   | QuickBooks Payments    | System-recorded fee for QuickBooks Payments. Fee-name: DiscountRateFee, fee-type: Daily. | 1.03              |
| 11/07/2023   |                        |  | 3.20              |
| 11/08/2023   | QuickBooks Payments    | System-recorded fee for QuickBooks Payments. Fee-name: DiscountRateFee, fee-type: Daily. | 9.49              |
| 11/09/2023   | QuickBooks Payments    | System-recorded fee for QuickBooks Payments. Fee-name: DiscountRateFee, fee-type: Daily. | 8.23              |
| 11/10/2023   | QuickBooks Payments    | System-recorded fee for QuickBooks Payments. Fee-name: DiscountRateFee, fee-type: Daily. | 31.25             |
| 11/13/2023   |                        |  | 3.49              |
| 11/13/2023   |                        |  | 4.65              |
| 11/19/2023   | QuickBooks Payments    | System-recorded fee for QuickBooks Payments. Fee-name: DiscountRateFee, fee-type: Daily. | 3.15              |
| 11/26/2023   | QuickBooks Payments    | System-recorded fee for QuickBooks Payments. Fee-name: DiscountRateFee, fee-type: Daily. | 1.06              |
| 11/29/2023   |                        |  | 1.46              |
| 11/30/2023   | QuickBooks Payments    | System-recorded fee for QuickBooks Payments. Fee-name: DiscountRateFee, fee-type: Daily. | 1.09              |
| 11/30/2023   |                        |  | 15.00             |
| <b>Total for Bank Service Charges</b>                      |                        |  | <b>\$109.67</b>   |
| Board Meetings   |                        |  |                   |
| 11/07/2023   | Ohio Expo & State Fair | December 2023  | 195.00            |
| 11/10/2023   |                        | Kalahari Catering  | 602.64            |
| 11/28/2023   | Catering by Cox        | April 2023 Catering  | 672.00            |
| <b>Total for Board Meetings</b>                            |                        |  | <b>\$1,469.64</b> |
| Insurance  |                        |  |                   |
| 11/07/2023   | AmTrust                |  | 488.00            |
| 11/30/2023   |                        | Refund (Cyber Coverage Duplication)  | -360.00           |
| <b>Total for Insurance</b>                                 |                        |  | <b>\$128.00</b>   |
| <b>Total for Operational Expenses</b>                      |                        |  | <b>\$1,707.31</b> |
| <b>Total for General Expenses</b>                          |                        |  | <b>\$4,540.88</b> |
| Program Services Expenses                                  |                        |  |                   |
| Convention & Extravaganza                                  |                        |  |                   |
| 11/01/2023   | OFMA                   | 2024 Tables (5x\$200)  | 1,000.00          |
| 11/01/2023   | OFMA                   | Tradeshow Booth  | 400.00            |
| <b>Total for Convention &amp; Extravaganza</b>             |                        |  | <b>\$1,400.00</b> |
| Death Benefits (Memorial Fund)                             |                        |  |                   |
| 11/07/2023   | Jamie Kieffer          | Willard Kieffer  | 1,000.00          |
| 11/30/2023   | P. Otterbacher         |  | 1,000.00          |

| DATE   | NAME                 | MEMO/DESCRIPTION             | AMOUNT             |
|--|----------------------|------------------------------|--------------------|
| <b>Total for Death Benefits (Memorial Fund)</b>          |                      |                              | <b>\$2,000.00</b>  |
| Events & Outings   |                      |                              |                    |
| Bengals Football Outing                                  |                      |                              |                    |
| 11/03/2023   | Cincinnati Bengals   | Final Payment Bengals Outing | 2,500.00           |
| 11/13/2023   |                      | Matt Cappella - 1            | -105.00            |
| <b>Total for Bengals Football Outing</b>                 |                      |                              | <b>\$2,395.00</b>  |
| <b>Total for Events &amp; Outings</b>                    |                      |                              | <b>\$2,395.00</b>  |
| Legislative  |                      |                              |                    |
| Lobbying Services  |                      |                              |                    |
| 11/05/2023   | Govt Advantage Group |                              | 1,200.00           |
| <b>Total for Lobbying Services</b>                       |                      |                              | <b>\$1,200.00</b>  |
| <b>Total for Legislative</b>                             |                      |                              | <b>\$1,200.00</b>  |
| Publications & Media                                     |                      |                              |                    |
| Advertising & Promotion                                  |                      |                              |                    |
| 11/24/2023   | Brandy Daniels       | Website Year                 | 60.00              |
| <b>Total for Advertising &amp; Promotion</b>             |                      |                              | <b>\$60.00</b>     |
| Newsletter   |                      |                              |                    |
| 11/09/2023   | USPS                 | November News Mailing        | 19.80              |
| <b>Total for Newsletter</b>                              |                      |                              | <b>\$19.80</b>     |
| <b>Total for Publications &amp; Media</b>                |                      |                              | <b>\$79.80</b>     |
| Storage & Preservation (Historians)                      |                      |                              |                    |
| 11/28/2023   | Red Point Digital    |                              | 5,362.50           |
| <b>Total for Storage &amp; Preservation (Historians)</b> |                      |                              | <b>\$5,362.50</b>  |
| Trade Shows  |                      |                              |                    |
| 11/01/2023   | OFEA                 | 2023 Convention Sponsor      | 1,000.00           |
| 11/15/2023   | R. Kissel            | OFEA Raffle Prize            | 371.49             |
| <b>Total for Trade Shows</b>                             |                      |                              | <b>\$1,371.49</b>  |
| <b>Total for Program Services Expenses</b>               |                      |                              | <b>\$13,808.79</b> |
| <b>Total for Expenses</b>                                |                      |                              | <b>\$18,349.67</b> |
| <b>Net Income</b>  |                      |                              | <b>\$14.20</b>     |