



MINUTES

October 2024 Board Meeting
Rhodes Center Ohio Expo Center

I	Call to Order by President Bill Sterling at 10 a.m.	Pledge of Allegiance:	JoEllen Albanese.
	<p>Present: Randy Kissel, Bill Sterling, Brian Linville, Jeromie Garn, Drew Kissel, Mike Tedrick, Tim Lisko (Zoom), Karen Chicketti, Jennifer Ramsey, Barry Hassinger, Nick Blois, Matt Cappella, Annie Bair, Bill Bush, Bobby Endsley, & Brandy Daniels. Absent: Eric German. Guests: JoEllen Albanese, Past President; Kenny Thompson, Member; & Amanda Sines, Govt Advantage Group.</p>		
II	Correspondence – The secretary shared periodicals and thank you card.		
	Motion to approve minutes of May 2024 meeting by Barry Hassinger.	Second:	Drew Kissel.
	Motion Passes.		
III	<p>Financial Report – The board requests a simplified balance sheet showing funds combined from various accounts (i.e. memorial/life member funds are currently in investments, CDs, savings, and money market accounts). Mike Tedrick reported on transfer of investment funds to E-Trade, as well as current balance of the account.</p>		
	Motion to approve financial reports for June through September by Bill Bush.	Second:	Jeromie Garn.
	Motion Passes.		
IV	New Members		
	<p>Motion to approve new members Jeremy Peppel, Thomas Downey, Rick Kilgore, Stephanie Brown, James Rismiller, Barbara Otterbacher, Kelly Travis, Ralph & Riley Patterson, Franklin County Ag Society, & TPC Food Service by Karen Chicketti.</p>	Second:	Barry Hassinger.
	Motion Passes.		
V	<p>Legislative & Government Updates – Most recent legislative report: https://mygosa.net/legislative-issues/. The board instructed the lobbyist to officially position the GOSA as opposed to new ride safety fee proposals. The board discussed local/county control regarding minimum state standards in fire regulations (as with health codes).</p>		
VI	Partner Association Updates – No updates.		
VII	Committee Reports		
	A Past President’s Advisory – No requests.		
	B Budget & Audit – This committee report will be combined with the financial report in future meeting agendas.		
	<p>C Convention – OFMA needs session presenter names for the program. Secretary noted that the only expense GOSA has from convention is half/50% of the Saturday evening gala costs, as well as trade show booth and any sponsorships that the board chooses to provide each year (we do not pay for office, meeting space, or presentation rooms). The board would like permission to do a 50/50 drawing during the cornhole tournament on Thursday night to support GOSA events & outings.</p>		
	<p>Motion to contribute \$1,500 to purchase of plush swag for the OFMA 100th anniversary event on Friday evening by Barry Hassinger.</p>	Second:	Randy Kissel (Initial)
	<p>Motion on the floor was amended by Karen Chicketti to a \$2,100 expense.</p>	Second:	Matt Cappella (Amendment)
	Motion passes with amendment and three no votes from trustees.		
D	<p>Events & Outings – Jeromie Garn is working on a Blue Jackets game and will watch for messages from the baseball teams at the first of the year. He will locate a reasonably cost bowling outing, or possibly a tubing/skiing outing at Snow Trails in January. Randy Kissel is organizing the Browns football outing. The Bengals outing is cancelled this year.</p>		
E	Fall Round Up – Event will be held this evening at the Circleville Elks with dinner, drawing, auction and 50/50 raffle.		
F	Flowers & News – Secretary will review coins outstanding at the November meeting. Trustees will check their inventory.		
G	Games - No updates.		
H	GOSA 75th Anniversary – March 14 & 15, 2025 – Hilton Polaris. The committee will step up final planning of the event.		
I	Health & Safety – Mike Tedrick asked members to review Concessionaire’s Corner, and to contact him with questions.		
J	Historians – Annie Bair is looking into a cloud-based storage option for GOSA photos accessible to all members.		
K	Membership – Karen Chicketti updated membership activities and will have a full report with Eric German in November.		

L	Nominating & Awards – Trustees will select annual awards recipients at the November meeting.		
M	Ohio State Fair Communications – Jennifer Ramsey recommended that the GOSA work on having a communication “committee” with all county fairs in Ohio. Barry Hassinger shared that there were communication issues during the fair.		
N	Publications – Bill Sterling would like the committee to review the categories in the yearbook and try to condense them. The board will review content that could be removed and the continued feasibility of the Digital Buyer Guide in November.		
O	Ride Safety - Nick Blois reported the Ohio Tech Cred program is still available to members.		
P	Tickets – Jennifer Ramsey will update 2025 super raffle numbers once recently turned in tickets are logged. Over half the 75 th anniversary raffle tickets are sold. Let her know if you need more tickets or have unsold tickets to redistribute.		
VIII	Old Business		
A	Website Upgrade – The secretary paused testing of text platform to trustees until such time more were available to assist.		
B	Sponsorship of OFMA 100th Anniversary Event – Discussion moved to convention committee. THIS ITEM IS CLOSED.		
C	Support of HR 1787 Care Act – Annie Bair reported that the legislation has 72/100 sponsors in the House at this time.		
D	Yearbook Listings – The listing cost was raised to \$5.00 at the May meeting. THIS ITEM IS CLOSED.		
E	Fire Code Committee – Reviewed during legislative report.		
F	Scholarship Funds – Donations to GOSA currently as a 501c6 are not tax deductible. Look at a separate 501c3 for this.		
G	Legal Counsel - Trustees paused retaining legal counsel to advise on issues due to cost but will revisit this business year.		
H	Virtual Meeting Attendance – Trustees restored voting eligibility to those attending virtually. THIS ITEM IS CLOSED.		
VIX	New Business		
A	OFEA Convention		
	Motion to expense \$1,300 toward sponsorship and auction prize at the OFEA convention by Randy Kissel.	Second:	Bobby Endsley.
			Motion Passes.
B	Lobbyist Contract – Board will review new two-year contract and vote on this at the November meeting.		
C	Meeting Management – Bill Sterling asked trustees to consider how to time guest/visitor speaking to streamline meetings.		
D	Trustee Resignation – Trustees accepted the resignation of Bobby Endsley from the GOSA board. Bill Sterling will not appoint a replacement but leave this trustee seat vacant to be voted upon by membership at the annual meeting.		
X	Motion to adjourn at 1:20 p.m. by Bill Bush		
		Second:	Jeromie Garn.
			Motion Passes.

Greater Ohio Showmen's Association

Balance Sheet

As of September 30, 2024

	TOTAL
ASSETS	
Current Assets	
Bank Accounts	
General Fund	13,665.92
Legislative Fund	5,107.39
Saving & Designated Funds Money Market	0.00
A General Funds Holding	6,045.31
Events & Outings	1,986.28
Clippers Outing	-172.79
Indians Baseball Outing	254.03
Mike Callif Youth Fund	280.06
Total Events & Outings	2,347.58
Health & Sanitation	1,887.31
Historian (Storage & Preservation)	100.00
Membership	4,218.35
Memorial Fund (Death Benefits)	4,625.00
Nominating & Awards	4,720.00
Publications & Media	
Newsletter	972.57
Yearbook	14,435.30
Total Publications & Media	15,407.87
Scholarship Funds	
Kissel Scholarship Funds	57,120.50
Otterbacher Scholarship Funds	4,815.17
Hummel Scholarship	3,100.00
Total Otterbacher Scholarship Funds	7,915.17
Total Scholarship Funds	65,035.67
Total Saving & Designated Funds Money Market	104,387.09
Savings - Long Term Designated Funds	0.00
75th Anniversary Bourbon Barrel	12,000.00
75th Anniversary Fund	18,522.68
Less 75th Raffle Prizes (75% Ticket Sales)	30,375.00
Total 75th Anniversary Fund	48,897.68
Historical Video Project	905.88
Life Member Dues Paid (Memorial Fund Payouts)	2,965.33
Total Savings - Long Term Designated Funds	64,768.89
Total Bank Accounts	\$187,929.29
Other Current Assets	\$10.00
Total Current Assets	\$187,939.29
Other Assets	
Huntington CD 2024-02 (7 Months, 5%, Matures 11/11/2024)	0.00
CD 2024-02 Life Member Funds (Memorial Fund Payouts)	4,575.00
CD 2024-02 Scholarship (Otterbacher)	4,575.00

	TOTAL
Total Huntington CD 2024-02 (7 Months, 5%, Matures 11/11/2024)	9,150.00
Huntington CD 2024-03 (11 Months, 4.75%, Matures 4/30/2025)	
CD 2024-03 Life Member Funds (Memorial Fund Payouts)	4,750.00
CD 2024-03 Scholarship (Otterbacher)	4,750.00
Total Huntington CD 2024-03 (11 Months, 4.75%, Matures 4/30/2025)	9,500.00
Huntington CD 2024-04 (5 Months, 5%, Matures 1/24/2025)	
CD 2024-04 Life Member Funds (Memorial Fund Payouts)	86,299.12
CD 2024-04 Scholarship (Kissel)	24,519.72
CD 2024-04 Scholarship (Otterbacher)	27,162.96
Total Huntington CD 2024-04 (5 Months, 5%, Matures 1/24/2025)	137,981.80
Market Investment Account (Otterbacher & Life/Memorial Fund 50/50)	23,350.00
Investment Dividends & Interest	8,302.29
Total Market Investment Account (Otterbacher & Life/Memorial Fund 50/50)	31,652.29
Total Other Assets	\$188,284.09
TOTAL ASSETS	\$376,223.38
LIABILITIES AND EQUITY	
Liabilities	
Current Liabilities	
Credit Cards	\$38.25
Total Current Liabilities	\$38.25
Total Liabilities	\$38.25
Equity	\$376,185.13
TOTAL LIABILITIES AND EQUITY	\$376,223.38

Greater Ohio Showmen's Association

Profit and Loss Detail

June - September, 2024

DATE	NAME	MEMO/DESCRIPTION	AMOUNT
Ordinary Income/Expenses			
Income			
General Income			
	Gala Super Raffle		\$0.00
	Interest & Dividends on Investments		\$939.35
	Interest - General Fund		\$227.49
	Interest - Life Member		\$2,540.05
Jamboree Events			
09/20/2024		Zanesville Jamboree	3,339.00
Total for Jamboree Events			\$3,339.00
Membership Dues			
06/18/2024	Bortner, Tim		100.00
06/24/2024	Hulbert, Trent		89.29
08/31/2024	Travis, Kelly		100.00
08/31/2024	Tiffin Paper Company		33.33
08/31/2024	Tiffin Paper Company		66.67
08/31/2024	Patterson, Ralph		74.07
09/25/2024	Brown, Stephanie		100.00
Total for Membership Dues			\$563.36
OFMA/OFEA Joint Dues (Pass Thru)			\$ -151.85
Total for General Income			\$7,457.40
Member Credit Balance			\$ -90.00
Program Services Income			
Legislative			
	Interest (Legislative)		\$0.44
Total for Legislative			\$0.44
Membership			
75th Anniversary License Plate			
06/24/2024		Lori Sterling	200.00
Total for 75th Anniversary License Plate			\$200.00
75th Anniversary Sponsorship			
09/11/2024	OFEA		1,000.00
	(COMPLIMENTARY)		
Total for 75th Anniversary Sponsorship			\$1,000.00
Clothing Sales			
06/13/2024	Pataskala Customs		21.00
09/13/2024	Pataskala Customs	Clothing Sales	33.00
Total for Clothing Sales			\$54.00
Interest - 75th Anniversary			
08/31/2024		CD 2024-01	475.00
Total for Interest - 75th Anniversary			\$475.00
Total for Membership			\$1,729.00
Publications & Media			
Yearbook Advertising			
06/18/2024	Bortner, Tim		100.00
06/18/2024	Bortner, Tim		6.00

DATE	NAME	MEMO/DESCRIPTION	AMOUNT
06/24/2024	Hulbert, Trent		10.71
08/31/2024	Patterson, Ralph		74.08
08/31/2024	Travis, Kelly		6.00
08/31/2024	Tiffin Paper Company		133.33
08/31/2024	Tiffin Paper Company		66.67
08/31/2024	Patterson, Ralph		3.70
09/25/2024	Brown, Stephanie		200.00
Total for Yearbook Advertising			\$600.49
Total for Publications & Media			\$600.49
Scholarship			
Interest (Kissel)			\$2,326.99
Interest (Otterbacher)			\$818.05
Scholarship Donations			
09/01/2024	The Hummel Group, Inc		100.00
Total for Scholarship Donations			\$100.00
Total for Scholarship			\$3,245.04
Total for Program Services Income			\$5,574.97
Total for Income			\$12,942.37
Expenses			
General Expenses			
Administrative Expenses			
Computer Software			\$153.00
Office Supplies			
06/08/2024	Amazon	Toner	99.98
Total for Office Supplies			\$99.98
Postage & Mailing			
06/26/2024	USPS	Coins to B. Bush	10.40
07/16/2024	USPS	eTrade Application	10.60
Total for Postage & Mailing			\$21.00
Public Relations & Marketing Services			\$7,100.00
Secretary & Treasurer Services			\$4,800.00
Total for Administrative Expenses			\$12,173.98
Operational Expenses			
Bank Service Charges			
06/09/2024	QuickBooks Payments	System-recorded fee for QuickBooks Payments. Fee-name: DiscountRateFee, fee-type: Daily.	11.13
06/18/2024	QuickBooks Payments	System-recorded fee for QuickBooks Payments. Fee-name: DiscountRateFee, fee-type: Daily.	2.06
08/20/2024			3.20
08/22/2024			6.10
09/12/2024	QuickBooks Payments	System-recorded fee for QuickBooks Payments. Fee-name: DiscountRateFee, fee-type: Daily.	29.25
09/25/2024			9.00
Total for Bank Service Charges			\$60.74
Insurance			
07/01/2024	Cincinnati Insurance		1,919.00
07/08/2024	Westfield Insurance		1,770.00
Total for Insurance			\$3,689.00
Total for Operational Expenses			\$3,749.74
Total for General Expenses			\$15,923.72
Program Services Expenses			

DATE	NAME	MEMO/DESCRIPTION	AMOUNT
Events & Outings			
	Indians Baseball Outing		\$ -472.94
Total for Events & Outings			\$ -472.94
Legislative			
	Lobbying Services		\$4,800.00
Total for Legislative			\$4,800.00
Life Events (Flowers & News)			
06/11/2024	Cleveland Foundation	Geauga Fair IMO Paul Harris	100.00
Total for Life Events (Flowers & News)			\$100.00
Membership			
	75th Anniversary Event		\$80.00
Total for Membership			\$80.00
Nominating & Awards			
	Annual Awards		
06/03/2024	Ryder Engraving	Past President Award	263.90
Total for Annual Awards			\$263.90
	OFMA Spring Dinners		\$0.00
Total for Nominating & Awards			\$263.90
Publications & Media			
	Yearbook		
08/01/2024	HKM	Final Yearbook Invoice	9,271.00
Total for Yearbook			\$9,271.00
Total for Publications & Media			\$9,271.00
Trade Shows			
08/12/2024	OFEA	Reissue November Sponsorship Pmt.	1,000.00
Total for Trade Shows			\$1,000.00
Total for Program Services Expenses			\$15,041.96
Total for Expenses			\$30,965.68
Net Income			\$ -
			18,023.31